....

3.5.2 Numb	er of functional MoUs with institutions of national, international in	nportance, other	r universitie	es, industries, corporate houses	etc.during the last five
Organisation with Which MoU is signed	Name of the institution/industry/corporate house	Year of signing MoU	Duration		Number of Students/teachers participated under MoUs
Industry	CANTER CADD-CAD INDIA Pvt Lid - MECH Dept	2018-19	3 Years	Training	60
Industry	SUPER ELECTRICALS ENGINEERING WORKS, WARANGAL	2018-19	5 Years	Training	60
Industry	CISCO	2018-19	1 Year	Training	220
Industry	KUMAR ENGINEERING, WARANGAL	2018-19	4 Years	Training	60
Industry	TECHNOCRAFTS SOLUTIONS, HYDERABAD	2018-19	5 Years	Provide placements.Internships	60
Industry	HYDERABAD INSTITUTE OF ELECTRICAL ENGINEERS HYDERABAD	2018-19	1 Year	Training, Industrial visits and Internships	50_
Industry	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2018-19	5 Years	Training,Industrial visits and Internships	70
Industry	GLOBAL INFOTECH HYDE <b>RABAD</b>	2018-19		Training	95
Industry	RAMTECH, HYDERABAD	2018-19	3 Years	Talks/Training	80
Industry	END NOW FOUNDATION	2018-19	5 Years	Training&Placements	115
Industry	LITERACY HELPING HANDS .	2018-19	5 Years	Design&Training	105
Industry	TASK, HYDERABAD	2018-19	1 Year	Training	60
Industry	SWECHA CAMPUS COLLAB	2018-19	1 Year	Training and Internships	80
Industry	CANTER CADD-CAD INDIA Pvt Ltd - CIVIL Dept	2018-19	3 Years	Training	50
Industry	TECH FLUENT SOLUTIONS, HYDERABAD	2017-18	3 Years	Training	60
Industry	DESIGN LABS	2017-18	3 Years	Training	70
Industry	COSTUCO SERVICES	2017-18	l Year	Training	60
Industry	SWECHA CAMPUS COLLAB	2017-18	1 Year	Training and Internships	80
Industry	PROLIFIC SYSTEMS AND TECHNOLOGIES Pvt Ltd	2017-18	2 Years	Training	60
Industry	OHM ENGINEERING SOLUTIONS	2016-17	2 Years	Training	60
Industry	RAMTECH, HYDERABAD	2016-17	3 Years	Training, Industrial visits and	60
Industry	NPTEL Local Chapter	2016-17	5 Years	Training/Exams	80
Industry	LEMON IT SYSTEMS PM Ltd, HYDERABAD	2015-16	5 Years	Training/Exams	60
Industry	TELANGANA ACADEMY FOR SKILL & KNOWLEDGE, HYDERABAD	2015-16	1 Year	Training	60
Industry	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2014-15	5 Year	Training, Industrial visits and Internships	80
Industry	SWECHA	2014-15	5 Year	Training, Industrial visits and	of Marian 160
Industry	KREST TECHNOLOGIES	2014-15	4 Year		rincipal 60

Balaji Institute of Technology & Science Laknepally, Mdi: Narsampet, Dist. Warangal - 505 331



Lakepally, NARNAMPET, Warangal (Rural) - 506331

Accredited by NBA (UG - CE, ME, ECE & CSE Programmes) & NAAC

(Affiliated to JNIUH, Hyderabad and Approved by the AICTE, New Debt)

www.bitswgl.ac.in, email: principal@bitswgl.ac.in :: Ph. 98660 50044, Fax 08718-230521

	LIST OF MOU'S (2014 TO 2019)										
S.No	Name of the institution/ industry/ corporate house	Year of signing MoU		FROM	то	2014	2015	2016	2017	2018	2019
	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2014-15	5 Years	18-Aug-14	18-Aug-19					Bet of	
	SWECHA	2014-15	5 Years	Jul-14	Jul-19					30	
3	KREST TECHNOLOGIES	2014-15	4 Years	20-Jul-14	20-Jul-18			100			
4	LEMON IT SYSTEMS Pvt Ltd, HYDERABAD	2015-16	5 Years	15-Jun-15	15-Jun-20		124 94	100			
5	TELANGANA ACADEMY FOR SKILL & KNOWLEDGE	2015-16	1 Year	29-Jul-15	29-Jul-16						
6	OHM ENGINEERING SOLUTIONS	2016-17	2 Years	2-Feb-17	2-Feb-19			ACTUAL TO	100	F-16-10	4.5
7	RAMTECH, HYDERABAD	2016-17	3 Years	4-Jul-16	4-Jul-19			58-63	1952		
8	NPTEL Local Chapter	2016-17	5 Years	26-Jul-17	26-Jul-22						
9	TECH FLUENT SOLUTIONS, HYDERABAD	2017-18	3 Years	5-Apr-17	5-Apr-20						THE REAL PROPERTY.
10	DESIGN LABS	2017-18	3 Years	4-Jun-18	4-Jun-21						
11	COSTUCO SERVICES	2017-18	1 Year	24-Aug-17	24-Aug-18					<b>多色成</b>	
12	SWECHA CAMPUS COLLAB	2017-18	1 Year	23-Aug-17	23-Aug-18					<b>建</b> 6 种	
13	PROLIFIC SYSTEMS AND TECHNOLOGIES Pvt Ltd	2017-18	2 Years	23-Aug-17	23-Aug-19				3000		
14	CANTER CADD-CAD INDIA Pvt Ltd - MECH Dept	2018-19	3 Years	11-Jun-19	11-Jun-22						
15	SUPER ELECTRICALS ENGINEERING WORKS, WARANGAL	2018-19	5 Years	3-Jan-19	3-Jan-24						
16	CISCO	2018-19	1 Year	5-Jan-19	5-Jan-20						
17	KUMAR ENGINEERING, WARANGAL	2018-19	4 Years	5-Jan-19	5-Jan-23						
18	TECHNOCRAFTS SOLUTIONS, HYDERABAD	2018-19	5 Years	7-Oct-19	7-Oct-24						
19	HYDERABAD INSTITUTE OF ELECTRICAL ENGINEERS	2018-19	1 Year	10-Dec-19	10-Dec-20						
20	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2018-19	5 Years	7-Oct-19	7-Oct-24						
21	GLOBAL INFOTECH HYDERABAD	2018-19	3 Years	29-Nov-19	29-Nov-22	2					
22	RAMTECH, HYDERABAD	2018-19	3 Years	1 <b>-J</b> ul-19							
23	END NOW FOUNDATION	2018-19	5 Years	17-Aug-19	17-Aug-24	+					YM ES
24	LITERACY HELPING HANDS	2018-19	5 Years	16-Sep-19	16-Sep-24	1					
25	TASK, HYDERABAD	2018-19	1 Year	_1-Jul-19	1-Jul-20						
26	SWECHA CAMPUS COLLAB	2018-19	1 Year	30-Jul-18	30-Jul-19	)					
	CANTER CADD-CAD INDIA Pvt Ltd - CIVIL Dept	2018-19	3 Years	21-Aug-18	21-Aug-21	ı					
					TOTAL	3	5	7	12	16	23

PRINCIPAL Principal Balaji institute of Technology & Science
Laknepally, Mdl: Narsampet,
Dist. Warangal - 506 331



Laknepally, NARSAMPET, Warangal - 506331

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List of functional MoU's for the academic year 2014-15

S.No	Name of the institution/ industry/ corporate house	Year of signing MoU	Duration
1	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2014-15	5 Years
2	SWECHA .	2014-15	5 Years
3	KREST TECHNOLOGIES	2014-15	4 Years

Principal (V.S.HARIHARAN)

Principal
Balaji Institute of Tachnology & Science
Laknepally, Mdr: Narsampet,
Dist. Warangal - 506 334



Laknepally, NARSAMPET, Warangal - 506331

(Affiliated to JNTUH, Hyderabad and Approved by the AICTE, New Delhi)

www.bitswql.ac.in email:principal@bitswql.ac.in :: Ph. 93660 50944, Fax 93713-230521

List of functional MoU's for the academic year 2015-16

S.No	Name of the institution/ industry/ corporate house	Year of signing MoU	Duration
1	LEMON IT SYSTEMS Pvt Ltd, HYDERABAD	2015-16	5 Years
2	TELANGANA ACADEMY FOR SKILL & KNOWLEDGE	2015-16	1 Year
3	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2014-15	5 Years
4	SWECHA	2014-15	5 Years
5	KREST TECHNOLOGIES	2014-15	4 Years

Principal (V.S.HARIHARAN)

Principal
Balaji instituts of Technology & Science
Laknepally, Mdt. Narsampet,
Dist. Warangst - 606 33\*



Laknepally, NARSAMPET, Warangal - 506331

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List of functional MoU's for the academic year 2016-17

S.No	Name of the institution/ industry/ corporate house	Year of signing MoU	Duration
1	OHM ENGINEERING SOLUTIONS	2016-17	2 Years
2	RAMTECH, HYDERABAD	2016-17	3 Years
3	LEMON IT SYSTEMS Pvt Ltd, HYDERABAD	2015-16	5 Years
4	TELANGANA ACADEMY FOR SKILL & KNOWLEDGE	2015-16	1 Year
5	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2014-15	5 Years
6	SWECHA	2014-15	5 Years
7	KREST TECHNOLOGIES	2014-15	4 Years

Principal (V.S.HARIHARAN)

Principal

Balaji Institute of Technology & Science
Laknepally, Mdl: Narsampet,
Dist. Warangai - 506 331



Laknepally, NARSAMPET, Warangal - 506331
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List of functional MoU's for the academic year 2017-18

S.No	Name of the institution/ industry/ corporate house	Year of signing MoU	Duration
1	TECH FLUENT SOLUTIONS, HYDERABAD	2017-18	3 Years
2	DESIGN LABS	2017-18	3 Years
3	COSTUCO SERVICES	2017-18	1 Year
4	SWECHA CAMPUS COLLAB	2017-18	Year
5	PROLIFIC SYSTEMS AND TECHNOLOGIES Pvt Ltd	2017-18	2 Years
6	OHM ENGINEERING SOLUTIONS	2016-17	2 Years
7	RAMTECH, HYDERABAD	2016-17	3 Years
8	NPTEL Local Chapter	2016-17	5 Years
9	LEMON IT SYSTEMS Pvt Ltd, HYDERABAD	2015-16	5 Years
10	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2014-15	5 Years
11	SWECHA	2014-15	5 Years
12	KREST TECHNOLOGIES	2014-15	4 Years

Principal (V.S.HARIHARAN)

Principal

Balaji Institute of Technology & Soler Laknepally, Mdi: Narsamper, Dist, Warangai - 505 334



Laknepally, NARSAMPET, Warangal - 506331

#### Accredited By NAAC & ISO 9001:2015 Certified Institution

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List of functional MoU's for the academic year 2018-19

S.No	Name of the institution/ industry/ corporate house	Year of signing MoU	Duration
1	CANTER CADD-CAD INDIA Pvt Ltd - MECH Dept	2018-19	3 Years
2	SUPER ELECTRICALS ENGINEERING WORKS, WARANGAL	2018-19	5 Years
3	CISCO	2018-19	1 Year
4	KUMAR ENGINEERING, WARANGAL	2018-19	4 Years
5	TECH FLUENT SOLUTIONS, HYDERABAD	2017-18	3 Years
6	DESIGN LABS	2017-18	3 Years
7	COSTUCO SERVICES	2017-18	1 Year
8	SWECHA CAMPUS COLLAB	2017-18	1 Year
9	PROLIFIC SYSTEMS AND TECHNOLOGIES Pvt Ltd	2017-18	2 Years
10	OHM ENGINEERING SOLUTIONS	2016-17	2 Years
11	RAMTECH, HYDERABAD	2016-17	3 Years
12	NPTEL Local Chapter	2016-17	5 Years
13	LEMON IT SYSTEMS Pvt Ltd, HYDERABAD	2015-16	5 Years
14	MATCHWELL TECHNOLOGY SOLUTIONS HYDERABAD	2014-15	5 Years
15	SWECHA	2014-15	5 Years
16	KREST TECHNOLOGIES	2014-15	4 Years

Principal (V.S.HARIHARAN)

Principal

Balaji Institute of Technology & Science Laknepally, Mdi: Narsampet, Dist. Warangal - 508 33\*

# CANTER CADD INDIA Pvt. Ltd.

## MEMORANDUM OF UNDERSTANDING (MOU)

Balaji Institute of Technology and Science (BITS) and CANTER CADD INDIA Pvt Ltd.

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on 21<sup>st</sup> day of August, 2018

#### Between:-

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal Rural -506331.

#### And

CANTER CADD INDIA Pvt Ltd, 4th Floor, Diamond Corner, Gachibowli, Hyderabad - 500008

This Memorandum of Understanding (MoU) is made at Warangal on this 21<sup>st</sup> day of August, 2018, between Balaji Institute of Technology & Science and CANTER CADD INDIA Pvt. Ltd., 4<sup>th</sup> floor, Diamond Corner, Gachibowli, Hyderabad-500 008, having its local branches in Hanamkonda and Warangal, Telangana (hereinafter referred to as "CANTER CADD", which expression shall unless repugnant to the context or meaning thereof, include its successor-in-interest and permitted assigns)

#### **Objectives:**

- This MoU is signed with the objectives of furthering industry-academic relationship
  for mutual benefit, building fruitful and mutual relations, and of proposing to offer
  programs of mutual interest as agreed by the parties.
- BITS intend to organize Technical seminars, workshops, conferences and Training Programs, in association with the CANTER CADD to provide the Civil Engineering community with the latest developments in research and development of construction industry.

- 3. CANTER CADD in association with BITS shall arrange for industrial visits, Students' Project collaboration, Internship, Industry Offered Courses, Seminars and Guest lectures from Industry professionals / HR / Placement Agencies / Technology vendors to interface the students with global industry trends.
- CANTER CADD and BITS shall together initiate research and development projects and shall carry out collaborative research in Software and Construction Industry.
- 5. BITS accepts to appoint and extend Faculty, Laboratory and other Infrastructure support towards the activities of CANTER CADD.
- There will be up to 60 students for training every academic year and in an academic calendar that incorporates the possible dates for the training can be evolved with mutual consent.

NOW THIS MEMORANDUM OF UNDERSTANDING (MOU) WITNESSETH AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:

The BITS shall use the assistance, sponsorship or support provided by CANTER CADD only for the purpose expressly stated in the MoU and not for any other purpose, unless otherwise agreed upon by the parties. Further, CANTER CADD may sponsor symposiums, workshops, technical presentations etc., to be conducted at the college, at its own discretion.

#### VALIDITY

- The agreement is valid for a period of THREE YEARS with effect from the date of signing of the agreement and may be renewed after that period.
- Both parties shall meet and finalize about renewal of the Memorandum two months in advance before the expiry of the said period.
- Both Parties shall have the right to cancel the Memorandum by informing one month in advance.

IN WITNESS THEREOF the authorized signatories of CANTER CADD and BITS have signed this Memorandum of Understanding on the day, month and year first above written.

for Balaji Institute of Technology and Science (BITS)	for CANTER CADD INDIA PVT.LTD
Signature: U. Davilana	Signature: Md. Carree .
Name: Dr. V. S. HARIHARAN	Name: Mr. MD. SAMEER
Designation: Principal	Designation: Manager
Witness: 1	Witness: 1
Signature: Warangal (Rurah) 506 331.	Signature: JAPANGAL *
Name: Dr. M. PALANISAMY	Name: Mr. RAJ VODAPALLY
HeadesignationaProfessor & Head	Designation: Business Development Manager
Dept. Dept. of Technology & Science	
Lakepally Nasampet, Warangal Russan, 505 331	Witness: 2
Signature:	Signature:
Name: Mr. G. JAIPAL	Name: Mr. T. PRANAY KUMAR
Designation: Assistant Professor, Dept. of Civil Engineering	Designation: Assistant Professor, Dept. of Civil Engineering, BITS
,	





# <u>Memorandum of Understanding</u> <u>By & Between</u> <u>Balaji Institute of Technology and Science & End Now Foundation (NGO)</u>

#### I. Parties

Party 1: Balaji Institute of Technology and Science, Narsampet Party 2: End Now Foundation, Reg. Office: 403 & 404, S V Sai Sreenivasam Appts, Above Indian Bank, Moosapet, Hyderabad – 500018 (Party 2)

The purpose of this Memorandum of Understanding ("MOU") is to establish a relationship between Balaji Institute of Technology and Science, Narsampet and End Now Foundation (NGO).

WHEREAS, the End Now Foundation services or program described in this MOU will be provided at no cost to the Balaji Institute of Technology and Science, the students, or the lecturers; and Both Parties Hereby enter into this MOU to enable End Now Foundation to provide said services/program Balaji Institute of Technology and Science.

#### II. N.G.O.'s Services

<u>Directions</u>: Please check <u>all</u> of the expectations or goals below that are in agreement with your program's services. This list is as below in the MoU: For Balaji Institute of Technology and Science site only.

Establish Digital Wellbeing Council at Balaji Institute of Technology and Science Appoint Two Cyber Rakshaks / Ambassadors for Balaji Institute of Technology and
Science (Five Students Guided by One Lecturer)
Develop student's Digital Hygiene, Cyber Morale and Reduce Student's Online
Cyber Negativity
Create accountability for Smart phone/ Gadget usage both at Home and College

#### III. Time Commitment/Schedule

<u>Directions</u>: Attached schedule that details the amount of time Cyber Rakshaks / Ambassadors will be out Balaji Institute of Technology and Science site and when, both parties must agree to this schedule.

- Expo / Exhibits / Conferences Participation by 02 Students Balaji Institute of Technology and Science in Telangana (02 Full Days)
- In-house Regular Cyber Suraksha / Cyber Rakshak Awareness Sessions on Addiction, Fake News, Cyberbullying & Cyber Safety (04 One Fourth Days Total 08 Hours in a Year)

#### Note:

Travel / Stay Cost for outstation shall be borne by the Students, however we will look for sponsorship from Corporates and the same shall be extended to the Students.

#### IV. Space

Check off <u>all</u> of the rooms or space at Degree College that N.G.O.'s will use to provide space / services at this Balaji Institute of Technology and Science for our Poster Campaigns and Collection of Survey & Feedback forms:





#### ADVOCACY ON DIGITAL SAFETY

Cafeteria (Access to Notice Boards)
Student Centers (Access to Notice Boards)
General and Department Notice Boards
BITS College have to mention about Digital Well Being and give URL on website
Digital Wellbeing Council Logo to be Placed in Prominent Location - Made of
Acrylic Sheet or Wooden Plank
Minimum of one informal / formal activity per month by Cyber Rakshaks /
Ambassadors
One Credit Course on Digital Wellbeing will be offered at Autonomous Colleges

#### V. Communication

#### Contact person for N.G.O.:

Legal Name	Anil Rachamalla
Address	Reg. Office: 403 & 404, S V Sai Sreenivasam Appts, Above Indian Bank, Moosapet, Hyderabad - 500018
Phone Number	96664 33334
E-mail	anil@endnowfoundation.org

Contact person for the Balaji Institute of Technology and Science site:

Legal Name	Dr. V.\$ Hariharan
Address	Reg. Office, Narsampet, Warangal
Phone Number	9963976545
E-mail	principal@bitswgl.ac.in

	TNESS THEREOF, the parties to this set forth below.	agreement	have duly exe	ecuted it on the	day, month and
Ву:	U. K. A. Sanda (M) (M) (Warangal (Rural)) 506 331	oted:	7/08/2019	<u>9(mm/dd/yyyy)</u>	
By:	Principal	) pated: <u>[7</u> ]	108/2019	_(MM/DD/YYYY)	



## **MEMORANDUM OF UNDERSTANDING**

# Balaji Institute of Technology and Science (BITS)

&

# Global InfoTech India (GITI)

### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (here in after referred to as MOU for convenience) is entered into on of

29-Nov- 2019.

#### Between:-

# Balaji Institute of Technology and Science

Laknepally, Narsampet, Warangal, Telangana-506331.



# Global InfoTech India

1st Floor, Srinilayam Building, Opp - Konark Theatre, DilsukhNagar, Hyderabad-500060.

GLOBAL INFOTECH INDIA, 1ST FLOOR, SRI NILAYAM BUILDING, OPP – KONARK THEATER, BESIDE DILSUKHNAGAR METRO STATION, DILSUKHNAGAR, HYDERABAD, 500060. 7780110499, 6305198366 INFO@GLOBALINFOTECHINDIA.IN, WWW.GLOBALINFOTECHINDIA.IN

# 1. Introductory: Partnership Objective

- 1.1. Global InfoTech is leading Training, Projects and Placements oriented company in the field of REVIT, Electrical CAD and Electrical Designing & Drafting for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of Electrical and Electronics Engineering.
- 1.2. Balaji Institute of Technology & Science, Narsampet is a premier academic and research institution of international repute one located in Warangal, Telangana state, India and offers advanced teaching & research programs in the field of Engineering and Technology.
- 1.3. The parties wish to cooperate with each other for mutual benefit.

# 2. BENEFITS OF GLOBAL INFOTECH

- 2.1 Global InfoTech Provides Industrial Training to the students on REVIT AND ELECTRICAL DESIGNING & DRAFTING SOFTWARE'S
- 2.2. This MOU is for collaboration between both parties, for mutual benefit, for many purposes set out to enhance the quality of the educational experience for B.Tech & Diploma EEE Students of the college.
- 2.3. Opportunity to engage with the Industry on a regular basis to understand the need of the Software's and accordingly updates the syllabus.
- 2.4. Opportunity to collaborate with the REAL TIME PROJECTS & INTERNSHIPS in the above fields.
- 2.5. Faculty development programs for teaching staff, advanced training to students.
- 2.6. Strengthening of the brand equity of the Institution.
- 2.7. Improved marketability of students.

## 3. BENEFITS TO BALAJI INSTITUTE OF TECHNOLOGY

- 3.1. BALAJI INSTITUTE OF TECHNOLOGY Student get awareness on REVIT And ELECTRICAL DESIGNING & DRAFTING Software's Marketed by the Global InfoTech India Institution.
- 3.2. Electrical & Electronics Engineer Student Will Be Updated according To the Marketed Software's Under the Training of GLOBAL INFOTECH

- 3.3 BALAJI INSTITUTE OF TECHNOLOGY Student's get INTERNATIONALY VALID CERTIFICATE of Completion of Software
- 3.4 Make Available Opportunities to the Students those who complete the Software Training will provide JOB OPPERTUNITIES after Completion of B-Tech.

#### 4. Activities:

- 4.1. College should make sure that classes will not be disturbed without any prior information.
- 4.2. College should make sure that students attend the classes regularly.
- 4.3. College should provide Projector, Computer & Mike facilities.
- 4.4. All the computers should have SOFTWARE facility.
- 4.5. Once the Project titles are fixed, no changes to be made by college.
- 4.6. College should provide a project coordinator for regular monitoring of the module.
- 4.7. Global InfoTech should make sure that all the projects are executed in time according to the schedule.
- 4.8. Global InfoTech should provide Trainers at the college premises throughout the entire training.
- 4.9. Once a student batch fixes upon a project, changes should not be made later on.
- 4.10. All the students of each batch must be made viva ready and thorough training must be given to the students in order to make them understand the functionalities of software and Hardware used individually.
- 4.11. Each student must be given a student workbook as per discussions made earlier and the entire batches will be given a student activity log in common.
- 4.12. Regular Monitoring will be made by the project coordinators and Instructors or resource persons from Global InfoTech must strictly abide by the suggestions made.
- 4.13. Global InfoTech may consider offering internships to Balaji Institute of Technology and Science, Narsampet, students within Global InfoTech and may provide assistance in getting internships to students with some of its large customers.
- 4.14. Global InfoTech shall provide training opportunities to Balaji Institute of Technology and Science, Narsampet, Teaching staff at Hyderabad, and training division of Global InfoTech at discounted rates.

- 4.15. The parties shall conduct joint Technical Seminars and workshops for increasing the awareness of Electrical CAD, REVIT and Electrical Designing & Drafting Software in colleges affiliated to Balaji Institute of Technology and Science, Narsampet on regular basis.
- 4.16. A coordination committee consisting of two faculty members of Balaji Institute of Technology and Science, Narsampet and two officers nominated by Global InfoTech shall be constituted to implement and give effect to the objectives of this MOU.

#### 5. Process

Every time an activity is initiated under this MOU which requires any rendering of services, or supply or products, or both, from one party to another, the parties shall, depending on the nature of the transaction, the consideration reserved, Liabilities assumed and such order factors, execute a binding purchase order, work order, license agreement or other definitive contract.

#### 6. General

- 6.1. During their interaction under this MOU, the parties may not disclose information of the non-public nature which is valuable to each party's business ("Confidential Information"). Use of confidential Information shall be regulated by a non-disclosure agreement to be executed by the parties. In the absence of such an NDA, the party who is the recipient of confidential Information shall keep confidential and not disclose to the third parties such confidential information. Confidential information shall be returned or destroyed upon written request by the party disclosing confidential information. All the confidential information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied by Global InfoTech shall be regulated by the terms of such supply, including any applicable product licence agreements.
- 6.3. Not with standing anything to the country. Global InfoTech liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature in Balaji Institute of Technology and Science, Narsampet. What so ever including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MOU may be terminated by either party without assigning reasons by prior written notice of 90 days.
- 6.5. Each party is permitted to use the name, logo and other trademarks of the other party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.

- 6.6. Each party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MOU shall be resolved by discussion between such senior management functionaries as the parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MOU will be valid for a period of 3 (Three) years from the date of signing the MOU and can be renewed with mutual consent.

	GLOBAL INFOTECH INDIA  Dilsuk Nagar, Hyderabad  500 060.	BALAJI INSTITUTE OF TECHNOLOGY AND SCIENCE, Narsampet, Warangal 506 331.
Signature	O DILSUKUNAGAR T	V. C. Warsampel, [M].  Warsampel, [M].  Warsampel, [M].  506 331.
Name	Mr. Khadar Pasha Shaik	Dr.V.S.Hariharan
Title	Managing Director	Principal .
Date	29-November-2019	29-November-2019



# MEMORANDUM OF UNDERSTANDING BETWEEN



#### BALAJI INSTITUTE OF TECHNOLOGY & SCIENCE (BITS)

#### AND

#### HYDERABAD INSTITUTE OF ELECTRICAL ENGINEERS (HIEE)

This Memorandum of Understanding (MOU) establishes a type of partnership between HIEE and BITS.

#### I. MISSION:

Hyderabad Institute of Electrical Engineers (HIEE) is an India's best institute for Electrical designing courses which is located in Hyderabad provides an Industry oriented training in Electrical discipline to fill the gap between industry needs and students academic skills. HIEE established in the year 2010. We are ISO certified, trained more than 1200 students so far.

BITS ensure high standards to educate enrich and excel in imparting professional education, by top quality faculty who endeavors to mould the students into socially responsible professionals through creative team work, innovation and research.

Together, we enter into this Memorandum of Understanding to promote PLACEMENTS, INTERNSHIPS, WORKSHOP'S AND PROJECTS. Accordingly, HIEE and BITS operating under this MOU agree as follows:

#### II. PURPOSE AND SCOPE

HIEE and BITS describe the intended results or effects that the organizations hope to achieve, and the area(s) that the specific activities will cover.

#### **Benefits to BITS:**

- Job oriented training
- · Practical Oriented sessions
- Real time projects
- Industry visits
- Certificate
- Placements
- Workshops and guest lecturers

### Who is the target?

- EEE students of
- 2<sup>nd</sup> year III Semester for workshops.
- 2<sup>nd</sup> year IV Semester for Industry visits.
- 3<sup>rd</sup> year V Semester for Mini Projects.
- 3rd year VI Semester and Summer for Job Oriented training.
- 4th year for Placements and Real time projects.

#### III. TERMS OF UNDERSTANDING

The term of this MOU is for a period of <u>3years</u> with effect from <u>10/12/2019</u>. This MOU can be extended upon written mutual agreement. It shall be reviewed annually to ensure that it is fulfilling its purpose and to make any necessary revisions.

Either organization may terminate this MOU upon thirty (30) days written notice without penalties or liabilities.

#### Authorization

The signing of this MOU is not a formal undertaking. It implies that the signatories will strive to reach, to the best of their ability, the objectives stated in the MOU.

On behalf of the organization I represent, I wish to sign this MOU and contribute to its further development.

Warangal (Aural

Your organization:

BALAJI INSTITUTE OF TECHNOLOGY & SCIENCE (BITS)

10/12/2019

Date

Name: Dr. V.S. HARIHARAN

Designation: Principal

Partnering organization:
HYDERABAD INSTITUTE OF ELECTRICAL ENGINEERS (HIEE)

10/12/2019

Date

Name: SRIKANTH

Designation: co-Founder



# **Kumar Engineers**

# 12-8-294, Hunter Road, Warangal – 506 002 (TS)
Phone No. 0870 – 6597 809, Fax. 2427071
Email: kumarengineers@ymail.com
Licensed 'A' Grade Electrical Contractors

#### MEMORANDUM OF UNDERSTANDING

Balaji Institute of Technology and Science (BITS) and M/s Kumar Engineers Pvt. Ltd

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on of January 05, 2019.

#### Between

Balaji Institute of Technology and Science, Laknepally, Maheswaram Post, Narsampet, Warangal, Telangana – 506 331.

and

Kumar Engineers Pvt. Ltd, having registered office at H.No.12-8-294, Hunter road, Warangal, Telangana – 506 002, herein after unless the context otherwise requires be referred to as ("Kumar Engineers")

# 1. Introductory: Partnership Objective

1.1. Kumar Engineers is leading Electrical Equipments manufacturing company like Power Distribution panels, Electrical Motor and Generator winding and repairing services work, Transformer winding and repairing services work, welding machine repairing services work company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to engineering students.

- 1.2. Balaji Institute of Technology and Science, Narsampet is a premier academic and research institution of international repute one located in Warangal, Telangana and offers advanced teaching & research programs in the field of Engineering and Technology.
- 1.3. The parties wish to cooperate with each other for mutual benefit.

#### 2. Benefits:

- 2.1. Benefits to Balaji Institute of Technology and Science, Narsampet.
- 2.2. This MoU is for collaboration between both parties, for mutual benefit, for many purposes set out to enhance the quality of the educational experience for B.Tech. Students of the college.
- 2.3. Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- 2.4. Opportunity to collaborate with the industry for student Internships, Industrial Visits, Implant Training, Research programs and Projects in the above fields..
- 2.5. Strengthening of the brand equity of the Institution.
- 2.6. Improved market ability of students.

## 3. Benefits to Kumar Engineers:

- 3.1. Sets a framework for the procurement of the industry standard Power Distribution panels, Electrical machine winding and repairing services work, Transformer winding and repairing services work, welding machines repairing services work marketed by the Kumar Engineers by the institution.
- 3.2. Makes available a pool of trained engineers for hiring by Kumar Engineers customers who use similar hardware.

#### 4. Activities:

4.1. Kumar Engineers may consider offering internships and Implant training to Balaji Institute of Technology and Science, Narsampet, students within Kumar Engineers and may provide assistance in getting to students with some of its large customers.

- not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MoU may be terminated by either party without assigning reasons by prior written notice of 90 days.
- 6.5. Each party is permitted to use the name, logo and other trademarks of the other party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MoU shall be resolved by discussion between such senior management functionaries as the parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MoU will be valid for a period of 4 (Four) years from the date of signing the MoU and can be renewed with mutual consent.

	Kumar Engineers Pvt. Ltd, Hunter road, Warangal – 506 002.	Balaji Institute of Technology and Science, Narsampet, Warangal-506 331.
Signature	KJ Engineers Warangal.	Narsampet (M), Selvangal (Rural) Soc 331.
Name	Mr. K. Praveen Kumar	Dr.V.S.Hariharan
Title	Manager	Principal
Date	5-Jan-2019	5-Jan-2019



# MEMORANDUM OF UNDERSTANDING

On Community Engagement Between The

Balaji Institute Of Technology & Science and Literacy Helping Hands.

This MoU is an understanding between Balaji Institute Of Technology & Science and Literacy Helping Hands, here in after referred for community engagement to incur the benefit of student community. Desiring to promote better understanding the students of BITS and LHH, to strengthen the relationship between the two entities through Literacy based activities by providing the platform to involve students in educational and soft skills development and to exchange student thoughts on a visibility scale.

Believing that the expansion of mutually beneficial cooperation and exchange will facilitate the achievement of these aims mentioned below, and desiring to strengthen the links already established between educational communities in both entitles.

#### Areas of work:

By this MoU we make students to focus and involve their efforts in development of villages and developing cities by mainly focusing on the domains namely Human development and material (economic) development which need to be developed in an integrated way. The major components of these two domains are given below:

#### a) Human Development

- i. Health
- ii. Education and Culture through experiential learning
- iii. Values
- iv. Skills and Entrepreneurship

#### b) Material (Economic) Development

- i. Organic Agriculture
- ii. Water Management and Conservation
- iii. Renewable Energy Sources
- iv. Artisans and Rural Industries
- v. Development and Harnessing of Local Natural Resources
- vi. Basic Amenities
- vII. E-Support (IT-Enabling)



#### C) Sustainable Development Goals

The Government of India is strongly committed to the 2030 Agenda, including the SDGs, as evidenced by the statements of the Prime Minister and other senior Ministers at national and international meetings. India's national development goals and its "sab ka saath, sab ka vikas" or "development with all, and for all," policy initiatives for inclusive development converge well with the SDGs, and India will play a leading role in determining the success of the SDGs, globally. As Prime Minister Narendra Modi noted, "These goals reflect our evolving understanding of the social, economic and environmental linkages that define our lives."

Both entities have reached the following understandings as follows:

#### Outcomes from the MoU beneficial to Balaji Institute Of Technology & Science:

- 1. The proposed facilities will NOT INCLUDE ANY commercials at any point of time.
- 2. LHH can play as your official student outreach channel. Also, our first reader can be your next student. Falls in the same line as our vision: TODAY'S STUDENTS ARE TOMORROW LEADERS.
- 3. All the tasks, activities, campaigns are managed and monitored by the LHH- Student Team, Volunteers.
- 4. An opportunity to get on to the most happening NPO platform. Where students, Mentors, Technocrats, Start-ups, Entrepreneurs, meet to concern, conquer and learn more about the self-development, tech and soft skills, to help the backward communities in literacy.
- 5. The information/Data which is inclusive of BITS will not be shared with any other third party at any point of time.
- 6. As a community engagement entity LHH will be able to offer you the best speaker, Mentors, Industry support whenever possible (at sole discretion, interest and availability of speakers) and wherever required in need of the hour.
- 7. An open opportunity for the students to excel not only in academics, career, also to help them for a global outreach to deliver his thoughts to fellow peers from across India and globally. Be one among the few who desires to make students excel or change.
- 8. A chance to witness or host most happening events, start-ups conclave, prime participation opportunities, mutual benefitted initiatives and future prospects.
- 9. To connect students with professionals from different communities and involving them in initiatives taken by LHH



#### Outcomes from the MoU beneficial to Literacy Helping Hands:

- 1. Host to help LHH Student team, LHH Members are the once who desires to run and continue the relationship with LHH and Host.
- 2. Help Literacy Helping Hands to host events, fund raising contests, Technical and soft skills development sessions, campaigns at your venue according to the annual meeting of Literacy Helping Hands.
- 3. Help LHH to grow as one of the best organizations for the development of Literacy among all the communities by being a part of it.
- 4. Help in intake of student members and appoint them as the LHH-Members, coordinators, volunteers. As there is a saying "GREAT TEAMS MAKE GREAT THINGS".

#### **MISCELLANEOUS:**

- 1. Neither party shall be liable by reason of failure or delay in the platform of its obligations under this MoU, if such failure or delay is caused by acts of nature, strikes, or any other cause beyond its control and without its failure or negligence.
- 2. This MoU supersedes all prior understandings, if any between the parties concerning the subject hereof.
- 3. No amendments to the MoU shall be valid unless executed in writing and signed by both parties

IN WITNESS WHEREOF the parties hereto have signed this MOU as of the day and year first above written, signed and delivered for and on behalf of signed and delivered for and on behalf of.

Name: Ch. Ashey kumar Bille: Founder & President B. Phancenda Co. To de Co.

Narsampel (M)

Principal

Dilsukhnagar, Hyderabad, Telangana, India. 500060.



#### MEMORANDUM OF UNDERSTANDING

Balaji Institute of Technology and Science (BITS) and Matchwell Technology Solutions Pvt.Ltd.

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on of October 7, 2019.

#### Retween

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal-506331.

#### And

MATCHWELL TECHNOLOGY SOLUTIONS, Door No 7-148/2, Street No 1, Habsiguda, Hyderabad - 500007 and herein after unless the context otherwise requires be referred to as "Matchwell Technology Solutions"

1. Introductory: Partnership Objective

- 1.1. MATCHWELL TECHNOLOGY SOLUTIONS is Innovating to offer Globalizing perfect Technologies for professional Solutions and Solutions Provider in India. Matchwell Technology Solutions develops standard and custom system level products to Industry, provides VLSI, Signal processing and Embedded Solutions to Industry & provides Learning Solutions to Educational Institutions in the VLSI, Signal & Image Processing and Embedded Design space. Matchwell Technology Solutions serves five vertical markets with its products and solutions. These markets are Defiance & Space, Broadcasting & Professional Video, Education, Telecom, Network & Security and Surveillance. All Matchwell Technology Solutions will have High Technology content and uniqueness, with its ability to provide diversity of products and solutions around these products.
- 1.2. Balaji Institute of Technology & Science, Narsampet is one of the a Leading College in Warangal, India and offers advanced Teaching & Research programs in the field of Engineering & Technology.
- 1.3. The Parties wish to cooperate with each other for mutual benefit.

#### 2. Benefits

- 2.1. The Parties contemplate that they will benefit from this alliance as follows
- 2.2. Benefits to Balaji Institute of Technology & Science, Narsampet.
- 2.3. Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- 2.4. Opportunity to upgrade the infrastructure in VLSI, Signal & Image Processing and Embedded Technology-related topics.
- 2.5. Opportunity to collaborate with the industry for research programs, projects and student Internships in the above fields.

- 2.6. Opportunity to procure various industry standard hardware and software tools pertaining To Embedded domain and IT from a single reputed organization on a need basis and save time consumed in commercial negotiations, leading to greater availability of time for teaching or student development programs.
- 2.7. Faculty development programs for teaching staff, advanced training to students.
- 2.8. Strengthening of the brand equity of the institution.
- 2.9. Improved marketability of students.

#### 3. Benefits to Matchwell Technology Solutions

- 3.1. Sets a framework for the procurement of the industry standard hardware and software Tools marketed by Matchwell Technology Solutions by the institution.
- 3.2. Makes available a pool of trained engineers for hiring by Matchwell Technology Solutions or Matchwell Technology Solutions's customers who use similar software and hardware.

#### 4. Activities

- 4.1. In order to implement the objectives of this MOU, the Parties contemplate the following activities to be undertaken by them.
- 4.2. Matchwell Technology Solutions will set up Centre of Excellence or Nodal Centre for Labs such as, Matlab, Scada and Embedded Systems with mutual agreement and this Lab would be named-for Matchwell Technology Solutions Center of Excellence. Matchwell Technology Solutions will help Balaji Institute of Technology &Science, Narsampet. To impart certified training programs for students in weekends, summer holidays, evening classes etc. The students will benefit from this as they will have a course completion certificate, project completion certificate and this will help them in getting a job in the industry.
- 4.3. Matchwell Technology Solutions will impart faculty development programs on Embedded Technologies and methodologies and other topics of interest to faculties/staffs of Balaji Institute of Technology &Science, Narsampet at regular intervals on request of Balaji Institute of Technology &Science, Narsampet. This will be at discounted rates.
- 4.4. Matchwell Technology Solutions will offer advanced training programs to students of Balaji Institute of Technology & Science, Narsampet on emerging technologies and design flows/methodologies to get them acquainted with the skills required by the industry. Such training programs shall be provided by Matchwell Technology Solutions at reduced rates compared to its standard prices.
- 4.5. Matchwell Technology Solutions will offer valuable Industry Perspective inputs to Balaji Institute of Technology & Science, Narsampet in the area of curriculum upgrade and enhancement
- 4.6. Matchwell Technology Solutions may consider offering internships to Balaji Institute of Technology & Science, Narsampet, students within Matchwell Technology Solutions and may provide assistance in getting internships to students with some of its large customers.

- 4.7. The Parties shall conduct joint Technical Seminars, Workshops and Conferences for increasing the awareness of embedded technology and VLSI in colleges affiliated to Balaji Institute of Technology & Science, Narsampet on regular basis.
- 4.8. Matchwell Technology Solutions shall provide training opportunities to Balaji Institute of Technology & Science, Narsampet, Teaching staff at Hyderabad, and training division of Matcwell Technology Solutions at discounted rates.
- 4.9. Balaji Institute of Technology &Science, Narsampet. Faculties trained by Matcwell Technology Solutions University Program can independently conduct training programs in "Matchwell Technology Solutions Center of Excellence, Completion Certificate for all trainings will be issued jointly by Balaji Institute of Technology &Science, Narsampet and Matchwell Technology Solutions. Certificate will have LOGOS of both the parties
- 4.10. Wherever necessary basic boards will be procured from Matchwell Technology Solutions by concerned Trainee on recommendation of Balaji Institute of Technology & Science, Narsampet during the training imparted by Balaji Institute of Technology & Science, Narsampet to the students.
- 4.11. A co-ordination committee consisting of two faculty members of Balaji Institute of Technology & Science, Narsampet and two officers nominated by Matchwell Technology Solutions shall be constituted to implement and give effect to the objectives of this MOU.

#### 5. Process

Every time an activity is initiated under this MOU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General

- 6.1. During their interaction under this MOU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied by Matcwell Technology Solutions shall be regulated by the terms of such supply, including any applicable product license agreements.
- 6.3. Notwithstanding anything to the contrary, Matchwell Technology Solutions liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature w Balaji Institute

- of Technology & Science, Narsampet. Whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MOU may be terminated by either party without assigning reasons by prior written notice of 90days.
- 6.5. Each Party is permitted to use the name, logo and other trademarks of the other Party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MOU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MOU will be valid for a period of 5(Five) years from the date of signing the MOU and can be renewed with mutual consent.

	Matchwell Technology Solutions	Balaji Institute of Technology &Science, Narsampet-506331	
Signature	Rink Samology	Assi	
Name	N. Sumvara Ruo	Dr.A. Rajendra Prosed Reddy	
Title	Director	Chairman	
Date	07-10-2019		



# CANTER CADD INDIA Pvt. Ltd.

## MEMORANDUM OF UNDERSTANDING (MOU)

Balaji Institute of Technology and Science (BITS) and CANTER CADD INDIA Pvt Ltd.

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on 11<sup>th</sup> day of June, 2019

Between:-

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal Rural -506331

And

CANTER CADD INDIA Pvt Ltd. 4th Floor, Diamond Corner, Gachibowli, Hyderabad - 500008

This Memorandum of Understanding (MoU) is made at Warangal on this 11<sup>th</sup> day of June, 2019, between Balaji Institute of Technology & Science and CANTER CADD INDIA Pvt. Ltd., 4<sup>th</sup> floor, Diamond Corner, Gachibowli, Hyderabad-500 008, having its local branches in Hanamkonda and Warangal, Telangana (hereinafter referred to as "CANTER CADD", which expression shall unless repugnant to the context or meaning thereof, include its successor-in-interest and permitted assigns)

#### **Objectives:**

- This MoU is signed with the objectives of furthering industry-academic relationship for mutual benefit, building fruitful and mutual relations, and of proposing to offer programs of mutual interest as agreed by the parties.
- BITS intend to organize Technical seminars, workshops, conferences and Training Programs, in association with the CANTER CADD to provide the Mechanical Engineering community with the latest developments inresearch and development of construction industry.

- 3. CANTER CADD in association with BITS shall arrange for industrial visits, Students' Project collaboration, Internship, Industry Offered Courses, Seminars and Guest lectures from Industry professionals / HR / Placement Agencies / Technology vendors to interface the students with global industry trends.
- CANTER CADD and BITS shall together initiate research and development projects and shall carry out collaborative research in Software and Construction Industry.
- BITS accepts to appoint and extend Faculty, Laboratory and other Infrastructure support towards the activities of CANTER CADD.
- There will be up to 60 students for training every academic year and in an academic calendar that incorporates the possible dates for the training can be evolved with mutual consent.

NOW THIS MEMORANDUM OF UNDERSTANDING (MOU) WITNESSETH AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:

The BITS shall use the assistance, sponsorship or support provided by CANTER CADD only for the purpose expressly stated in the MoU and not for any other purpose, unless otherwise agreed upon by the parties. Further, CANTER CADD may sponsor symposiums, workshops, technicalpresentations etc., to be conducted at the college, at its own discretion.

#### **VALIDITY**

- The agreement is valid for a period of THREE YEARS with effect from the date of signing of the agreement and may be renewed after that period.
- Both parties shall meet and finalize about renewal of the Memorandum two months
  in advance before the expiry of the said period.
- Both Parties shall have the right to cancel the Memorandum by informing one month in advance.

IN WITNESS THEREOF the authorized signatories of CANTER CADD and BITS have signed this Memorandum of Understanding on the day, month and year first above written.

for Balaji Institute of Technology and | for CANTER CADD INDIA PVT.LTD Signature: U & Dean Massar Signature: Name: Dr. V. S. HARIHARAN Name: Mr. MD. SAMEER Designation: Principal ADD INDIA Designation: Manager Witness: 1 Narsampel (M) Witness: 1 CANTER CADI Warangal (Rural) Signature: 506 331 Signature: WARANG TNEPALLY O Head o Name: Dr. V. VIKRAM REDDY Name: Mr. RAJ VODAPALLY ept. of M.Designation: Professor & Head Designation: Business Development Manage aloji Institut Depte and Mechanical Engineering Laknepally, Narsampet, Warang Withess: 2506 331 Witness: 2 Signature: Signature: Name: Mr. S. PHANEENDRA Name: Mr. D. VENKATARRAMANAIAH Designation: Associate Professor, Designation: Associate Professor, Dept. of Mechanical Engineering Dept. of Mechanical Engineering, BITS



RamTech Engineering Service CAD/CAM/CAL/GNG Manufacturing Ph: 9985019491

## MEMORANDUM OF UNDERSTANDING (MOU)

Balaji Institute of Technology and Science (BHS) and Ram Lech Engineering Services

#### TO WHOMSOVER CONCLEN

This Memorandum of Understanding/Agreement (Hereinafter referred to as MoU for convenience) is entered into on 4% july 2019.

Between-

Balaji Institute of Technology and Science Laknepally, Narsampet, Warangul Rural (Dist), Felangana, India, Pin-506331.

And

Ram Lech Engineering Services, Hat No# 306, Sreeman Rama Lowers, Chaithanyapuri, Hyderabad -500062.

Ram Fech, A leading Design and Manufacturing Industry in Automotive, Aerospace and Medical devices etc....

BHS, A premier educational institution in Technology and Management

This Memorandum of Understanding between M/s RamTech Group of Industries here after referred as Ram Tech in this document and M/s BALAJIINSTITUTION OF TECHNOLOGY AND SCIENCE referred as BHS represents a mutual understanding and establishes a strategic partnership for awareness of day to day advanced changes in Industrial education and requirements of students of BHS in Advanced Industrial Training. RamTech. To coordinate campus recruitment for UG and PG students with Mechanical Engineering specialization.

RamToob Engineering Services

- Particle Symmetring Services

- Particle Symmetrical

REAL STATES OF THE STATES

pradeep@ramtechengg.com

#### Works

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www.ramtechind.com

# KEY RESPONSIBLITIES OF BOTH THE PARTIES

- 1. Both the parties will work together to conduct effective and smooth functioned Advanced Industrial Training.
- 2. Both the parties will work together to develop R&D with industry including public sectors.
- 3. Both the parties will work together for joint consultancy activities,
- 4. Both the parties will work together for executing projects and providing solutions to specific requirement of Industry in the area of advanced technology including safety. International Standards and norms.
- 5. Both the parties will work together to coordinate specific projects of students of BHS of Mechanical Metallurgical UG and PG streams by providing support and guidance in Industrial and Management Sectors.
- 6. Both the parties mutually agree to conduct Industrial, Technical, and Management Seminars as requested by BITS.
- 7. Both the parties agree to publish issue publications, articles, technical papers on mutually developed R&D projects.
- 8. Both the parties agree for Industrial Visits under the guidance of Ram Lech.

## Roles and Responsibilities of BITS

- 1. The Management to ensure smooth functioning of the courses to be conducted within their campus premises to achieve maximum standard of technical/industrial training.
- 2. Arrangements of entry-exit of all equipment being utilized for training.
- 3. Provide necessary inputs, design to further develop and upgrade the training programs.
- 4. Provide necessary arrangements and equipment for class room demos, presentations and practical oriented training.
- 5. Provide all necessary amenities for SLMINARS to be conducted as per the requirements of campus.
- 6. Provide all necessary information for the movement of students to facilitate INDUSTRIAL VISITS.
- 7. To provide key personnel to guide the projects and hence facilitate coordination by Ram1ech for executing projects in Mechanical/ Metallurgical streams for the mutual benefit of BHS and Ram1ech.
- 8. The advanced subjects and laboratories are to be included in the curriculum of the institution according to the requirement of Ram Jech.

# Roles and Responsibilities of Ram Tech

- 1. Training will be imparted by experienced and qualified Industrial experts.
- 2. Provision of key relevant equipment for the practical training at campus
- 3. Experts will be made available as per mutually scheduled program by BHS and Ram Lech.
- 4. Specific Industrial tours identification and execution to be done by Ram Lech as per the requirement by BHS.
- 5. SEMINARS will be conducted at BHS campus as per schedule made by RamTech.
- 6. Industrial projects to be coordinated by RamTech in consultation with BHS professionals
- 7. Ram Fech intends to coordinate Campus recruitment for possible categories of branches.

# **DURATION OF THE AGREEMENT**

This agreement duration will be applicable for 03 YEARS from the date of signature by both the parties. All amendments will be made as deemed necessary and agreed to by the signing parties for updating day to day advanced industrial requirements/commitments.

FOR BITS

Authorized Signatory

FOR RAMITECH

Authorized Signatory

SSIPMT No 012106136 'I T.I No P/APP/587/200

Prop: T. SARANGAPANI

Cell: 9949369498,9440206525



Cell: 9949439441 (S) Cell: 9949360214 (R)

# SUPER ELECTRICALS ENGINEERING WORKS

H.No. 8-12-142, Durgeshwara Swamy Temple Street, J PN Road, WARANGAL - 506 013

#### DESPENCING PUMPS MAITENANCE FITTERS AND CIVIL CONTRACTORS

WORK SHOP: H.No. 2-54/2, Narsampet Road. Janpeerulu Stage, WARANGAL

No.	Date:
110.	D 410

#### MEMORANDUM OF UNDERSTANDING

Balaji Institute of Technology and Science (BITS) and M/s Super Electricals Engineering Works Pvt. Ltd

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on of January 03, 2019.

#### Between

Balaji Institute of Technology and Science, Laknepally, Maheswaram Post, Narsampet, Warangal, Telangana – 506331.

and

Super Electricals Engineering Works Pvt. Ltd, having registered office at H.No.8-12-142, Durgeshwara Swamy Temple Street, J.P.N Road, Warangal, Telangana – 506013, herein after unless the context otherwise requires be referred to as ("Super Electricals Engineering")

# 1. Introductory: Partnership Objective

1.1. Super Electricals Engineering is leading Electrical Engineering work, Power Distribution panels, Electrical machine winding and repairing services work, Transformer winding and repairing services work (upto 125 kVA) company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to engineering students.

- 1.2. Balaji Institute of Technology & Science, Narsampet is a premier academic and research institution of international repute one located in Warangal, Telangana and offers advanced teaching & research programs in the field of Engineering and Technology.
- 1.3. The parties wish to cooperate with each other for mutual benefit.

#### 2. Benefits:

- 2.1. Benefits to Balaji Institute of Technology and Science, Narsampet.
- 2.2. This MoU is for collaboration between both parties, for mutual benefit, for many purposes set out to enhance the quality of the educational experience for B.Tech. Students of the college.
- 2.3. Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- Opportunity to collaborate with the industry for research programs, Implant Training, projects and student internships in the above fields.
- 2.5. Faculty development programs for teaching staff, advanced training to students.
- 2.6. Strengthening of the brand equity of the Institution.
- Improved market ability of students.

#### 3. Benefits to Super Electricals Engineering:

- 3.1. Sets a framework for the procurement of the industry standard Power Distribution panels, Electrical motor winding and repairing services work, Transformer winding and repairing services work marketed by the super electricals engineering by the institution.
- 3.2. Makes available a pool of trained engineers for hiring by super electricals engineering customers who use similar hardware.

#### 4. Activities:

 Super Electricals Engineering may consider offering internships and implant training to Balaji Institute of Technology and Science, Narsampet, students within

- Super Electricals Engineering and may provide assistance in getting to students with some of its large customers.
- 4.2. The parties shall conduct joint Technical Seminars and Workshops for increasing the awareness of Electrical machines and Transformers design and repairing services work in colleges affiliated at Balaji Institute of Technology and Science, Narsampet on regular basis.
- 4.3 College should make sure that students attend the classes regularly.
- 4.4 College should provide Projector and Mike facilities.
- 4.5 Once the Project titles are fixed, no changes to be made by college.
- 4.6. College should provide a project coordinator for regular monitoring of the module.
- 4.7. Super Electricals engineering should make sure that all the projects are executed in time according to the schedule.
- 4.8 Super Electricals engineering should provide Trainers at the college premises throughout the entire training.
- 4.9. Once a student batch fixes upon a project, changes should not be made later on.
- 4.10. All the students of each batch must be made viva –ready and thorough training must be given to the students in order to make them understand the functionalities of software and Hardware used individually.
- 4.11. Each student must be given a student workbook as per discussions made earlier and the entire batches will be given a student activity log in common.
- 4.12. Regular Monitoring will be made by the project coordinators and Instructors or resource persons from Super Electricals Engineering must strictly abide by the suggestions made.
- 4.13. Super Electricals Engineering may consider offering internships to Balaji Institute of Technology and Science, Narsampet, students within Super Electricals engineering and may provide assistance in getting internships to students with some of its large customers.
- 4.14. Super Electricals Engineering shall provide training opportunities to Balaji Institute of Technology and Science, Narsampet, Teaching staff at warangal, and training division of Super Electricals Engineering at discounted rates.
- 4.15. The parties shall conduct joint Technical Seminars and workshops for increasing the awareness of Electrical Machines and Transformers Design and winding work, Distribution Panels design in colleges affiliated to Balaji Institute of Technology and Science, Narsampet on regular basis.

- 6.6. Each party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MoU shall be resolved by discussion between such senior management functionaries as the parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MoU will be valid for a period of 5 (Five) years from the date of signing the MoU and can be renewed with mutual consent.

	Super Electricals Engineering Works Pvt. Ltd, Warangal- 506 013.	Balaji Institute of Technology and Science, Narsampet, Warangal-506 331.
Signature	Jacob Englineering who was a state of the st	Narsampet (M). Warangai (Rural) 506 331.
Name	Mr.T.Sarangapani	Dr.V.S.Hariharan
Title	Managing Director	Principal
Date	3-01-2019	3-01-2019

## MEMORANDUM OF UNDERSTANDING This Memorandum of Understanding is entered this day,

30 7 18 between

#### Swecha

and



#### Balaji Institute of Technology & Sciences

hereinafter referred to as "BITS"



#### WHEREAS

**Swecha** is engaged in developing Students' centered technology learning focusing on Networking of Teaching, Sharing, Research and Corporate Systems so as to synergize their functions and share their resources and infusion of Information Technology in all courses.

To realize this goal, **Swecha** has evolved the program called **'CampusCollab'.** This program further bridges the divide between academic output and industry requirement by acting it self as facilitator.

This initiative for MoU, based on the earlier and existing MoUs between **BITS** and **Swecha** is to impart knowledge on programming, design thinking and entrepreneurship to students of BITS.

Swecha, by the name, is well known for an operating system completely in Telugu langauge, especially for Telugu speaking people. Other projects of Swecha include, Balaswecha operating system for school going students, which has been used by many govt schools in Telangana and Andhra Pradesh. eSwecha an operating system developed especially for Engineering college student swhich is also adopted by many engineering colleges. Swecha has a Code repository "code.swecha.org" which has the projects done by all students trained at Swecha. Along with code repository we also have a learning repository called "learning.swecha.org".

Balaji Institute of Technology & Sciences strives hard to produce technically trained superior human resources to serve the present and future global needs by providing quality education. To realize a strong Institution by consistently maintaining Stateofartinfrastructure and building a cohesive, World Class Team and provide need based Technical Education, Research and Development through enhanced Industry Interaction concerned in this MoU.

**BITS & Swecha** agree to collaborate in making policy guidelines, Design, Development and Implementation of the following Programs:

 Technologies will be delivered according to the schedule present in Annexure1. Exercises followup will be done by Swecha in collaboration with academician contacts from Balaji Group of

1

Institutions. Review of the Weekly deliveries will be done by Swecha at the review phase.

The authority of Swecha Technology Center shall be responsible for

- i. Correspondence
- ii. Program Coordination
- iii. Project assignment
- The Programs shall be offered with specific recommendation of the duration, content and regulations as recommended by duly constituted Coordination Committee from both parties after the approval by Swecha [Executive Secretary (Siddhartha Malempati)]
- c. Representative of the Academic Committee shall for Swecha Technology Center:
  - 1. Infrastructure
    - 1. A lab with specified computer machines
    - 2. Internet connection availability during all the Swecha Technology Center activities
  - 2. Human Resource
    - 1. Students
      - 1. Selected students
      - 2. Students attending the introductory camp in BITS
    - 2. Academicians
      - 1. 2 faculty coordinators
- d. Swecha, BITS shall ensure:

Developing and transferring latest technology relevant to the industry through project oriented learning methodology as mode of transfer of technology.

- e. **Balaji group of Institutions** shall provide total support in terms of infrastructure, tools, faculty, training facilities, running the Program as per the schedule, \_\_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
- f. **Swecha** will ensure that the programs are conducted as per approved regulations of the respective programs/courses.

For the candidates who register for **Swecha Technology Center** the total responsibility of completion of the courses shall be within **the plan Schedule** only MoUParties only, subject to student passing in all courses fulfilling project work requirements.

The term of this MoU is for **Knowledge transfer** and renewable on mutual consent and for any addition or deletion of Partners. The term of MoU will not cease unless it is specifically terminated by MoU Parties with sufficient cause and sufficient notice period and clear proof of noncompliance of any terms of MoU.

Additional programs can be taken up from time to time to further widen the scope of the MoU based on the core competencies of IndustryConsortium, and they can be added as annexure to the main MoU with the consent of the MoU Parties.

**Swecha** can coopt/ invite other relevant and competent company/Industry to the **Swecha Technology Center** to further strengthen it in supporting various programs offered through this MoU and intimate the same to MoUParties.

This MoU does not create any legal binding obligations between the participants or MoU Partners.

In the event of nonfulfillment of the terms and conditions of this MoU due to the exigency of one or more of the events such as but not limited to war, floods, earthquakes, natural calamities, epidemics, riots, strikes, lockouts etc., neither \_\_\_\_\_S\N\chickouts CH\rak{R}\_\_\_ nor MoU Participants shall be held responsible for any loss or consequential loss.

In a rare case where a dispute arises between MoU Parties, it shall be sorted by mutual discussions or shall be as per a court of Law for settlement of disputes.

The venue for such disputes shall be within \_\_\_\_\_\_ MOU Poetics

Principal

Laknepally, Mdl: Narsampet,
Dist. Warangal - 506 331

Siddhartha Malempati,

Executive Secretary, Swecha.







# TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE



(Department of ITE & C, Government of Telangana)

#### CISCO ACADEMY SUPPORT CENTER (ASC)

#### INVOICE

To, Balaji Institute of Technology and	Invoice No: TASK/ASC/12 Dated: 05-01-2019
Sciences Laknepally, Warangal Rural, Telangana-506331.	Supplier GSTIN: 36AABTA6746N2ZA PAN: AABTA6746N

SI. No.		Particulars	Amount (in INR)
1	Course Title	CCNA – ROUTING AND SWITCHING – INSRUCTOR TRAINING  Module 1: Introduction to Networks Module 2: Routing and Switching Essentials	30,000-00
	DURATION START DATE END DATE No. of Participants Per Participant Fee	12days 17 <sup>th</sup> January,2019 30 <sup>th</sup> January,2019 2 INR.15,000	
		Total Amount	30,000-00
		GST 18%	5,400-00
-		GRAND TOTAL	35,400-00

Rupees: Thirty Five Thousand Four Hundred Only

#### **Payment Terms:**

 Payable 100% within Five (5) working days from the date of Invoice.

#### **Payment Details:**

Account Name: TELANGANA ACADEMY FOR SKILL

AND KNOWLEDGE

Name of Bank: ICICI BANK
Branch Address: BEGUMPET
Bank A/C No: 018301010418
BANK IFSC CODE: ICIC0000183

#### Note:

- All the above Fee is non-refundable.
- The institutions have to enroll minimum 100 students per year

For TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE

Hyderabad



# TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE



(Department of ITE & C, Government of Telangana)

### CISCO ACADEMY SUPPORT CENTER (ASC) <u>INVOICE</u>

To, Balaji Institute of Technology and Sciences, Laknepally, Warangal Rural,		Invoice No: TASK/ASC/0	4 Dated: 05-01-2019
Telangana-5	00331.	''	ABTA6746N2ZA STA6746N
SI. No.	Particula	ars	Amount (in INR)
1	Academy Onboarding Fee		35,000.00
2	2 ASC Annual Support Fee (05-01-2019 to 04-01-2020)		15,000.00

Total 50,000.00
Amount

GST 18% 9,000.00 GRAND TOTAL 59,000.00

Rupees: Fifty-Nine Thousand Only.

#### **Payment Terms:**

 Payable 100% within Five (5) working days from the date of Invoice.

#### **Payment Details:**

Account Name: TELANGANA ACADEMY FOR SKILL

AND KNOWLEDGE

Name of Bank: ICICI BANK
Branch Address: BEGUMPET
Bank A/C No: 018301010418
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For TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE



# ELANGANA ACADEMY FOR SKILL AND KNOWLEDGE

### (Department of ITE & C, Government of Telangana)

1st Floor, Ashoka Raghupathi Chambers, Opp. to Shoppers Stop, Begumpet, SP. Road, Secunderabad - 500 016. Telangana.

**Authorized Signature** 

Tel: 040-48488275, Fax: 040-48488286

No.	041	RECEIPT	Date 22/1/2019
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#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered this day,

20th July 201

9019 between

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#### Balaji Institute of Technology & Sciences

hereinafter referred to as "BITS"



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- i. Correspondence
- ii. Program Coordination
- iii. Project assignment
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- c. Representative of the Academic Committee shall for Swecha Technology Center:
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    - 1. A lab with specified computer machines
    - Internet connection availability during all the Swecha Technology Center activities
  - 2. Human Resource
    - 1. Students
      - 1. Selected students
      - 2. Students attending the introductory camp in BITS
    - 2. Academicians
      - 1. 2 faculty coordinators
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Additional programs can be taken up from time to time to further widen the scope of the MoU based on the core competencies of Industry Consortium, and they can be added as annexure to the main MoU with the consent of the MoU Parties.

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The venue for such disputes shall be within  $\underline{Mou}$ 

Principal

Jalaji Institute of Technology & Science Laknepally, Mdl: Narsampet,

Dist. Warangal - 506 331

Siddhartha Malempati,

Executive Secretary, Swecha.







### BITS COLLEGE GMAIL < bits.warangal@gmail.com>

### Fwd: TASK - Acknowledgement!

principal@bitswgl.ac.in <principal@bitswgl.ac.in> To: bits tpo <bits.warangal@gmail.com>, Tpo <tpo@bitswgl.ac.in> Tue, May 7, 2019 at 9:50 AM

-- Original Message Subject: TASK - Acknowledgementl

Date: 2019-05-06 05:59

From: TASK <registrations\_task@telangana.gov.in>

To: principal@bitswgl.ac.in

Dear Principal

Thank You for making the payment towards TASK RENEWAL for the academic year 2019-20.

We are pleased to provide you with the following details:

NAME OF THE COLLEGE: BALAJI INSTITUTE OF TECHNOLOGY AND SCIENCES

AMOUNT IN INR: 11811.80.00/-

PAYMENT DATE: 2019-05-06 16:40:27

TRANSACTION IDENTIFICATION NUMBER: 793221969 (Please quote this number

for any queries relating to this request)

PAYMENT STATUS: Success

Thank you, TASK

# TECHNOCRAFTS SOLUTIONS

An Innovative Approach

#### MEMORANDUM OF UNDERSTANDING

Balaji Institute of Technology and Science (BITS) and Technocrafts Solutions Ltd.

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on of October 7, 2019.

#### Between

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal-506331.

And

TECHNOCRAFTS SOLUTIONS, Door No 7-148/2, Street No 1, Habsiguda, Hyderabad - 500007 and herein after unless the context otherwise requires be referred to as ("Technocrafts Solutions")

#### 1. Introductory: Partnership Objective

- 1.1. TECHNOCRAFTS SOLUTIONS is Innovating to offer Globalizing perfect Technologies for professional Solutions and Solutions Provider in India. Technocrafts Solutions develops standard and custom system level products to Industry, provides VLSI, Signal processing and Embedded Solutions to Industry & provides Learning Solutions to Educational Institutions in the VLSI, Signal & Image Processing and Embedded Design space. Technocrafts Solutions serves five vertical markets with its products and solutions. These markets are Defiance & Space, Broadcasting & Professional Video, Education, Telecom, Network & Security and Surveillance. All Technocrafts Solutions will have High Technology content and uniqueness, with its ability to provide diversity of products and solutions around these products.
- 1.2. Balaji Institute of Technology & Science, Narsampet is one of the a Leading College in Warangal, India and offers advanced Teaching & Research programs in the field of Engineering & Technology.
- 1.3. The Parties wish to cooperate with each other for mutual benefit.

#### 2. Benefits

- 2.1. The Parties contemplate that they will benefit from this alliance as follows
- 2.2. Benefits to Balaji Institute of Technology & Science, Narsampet.
- 2.3. Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- 2.4. Opportunity to upgrade the infrastructure in VLSI, Signal & Image Processing and Embedded Technology-related topics.
- 2.5. Opportunity to collaborate with the industry for research programs, projects and student Internships in the above fields.
- 2.6.Opportunity to procure various industry standard hardware and software tools pertaining To Embedded domain and IT from a single reputed organization on a need basis and save time consumed in commercial negotiations, leading to greater availability of time for teaching or student development programs.
- 2.6. Faculty development programs for teaching staff, advanced training to students.
- 2.7. Strengthening of the brand equity of the institution.
- 2.8. Improved marketability of students.

#### 3. Benefits to Technocrafts Solutions

- 3.1. Sets a framework for the procurement of the industry standard hardware and software Tools marketed by Technocrafts Solutions by the institution.
- 3.2. Makes available a pool of trained engineers for hiring by Technocrafts Solutions or Technocrafts Solutions's customers who use similar software and hardware.

#### 4. Activities

- 4.1. In order to implement the objectives of this MOU, the Parties contemplate the following activities to be undertaken by them.
- 4.2. Technocrafts Solutions will set up Centre of Excellence or Nodal Centre for Labs such as, Matlab, Scada and Embedded Systems with mutual agreement and this Lab would be named-for Technocrafts Solutions Center of Excellence. Technocrafts Solutions will help Balaji Institute of Technology &Science, Narsampet. To impart certified training programs for students in weekends, summer holidays, evening classes etc. The students will benefit from this as they will have a course completion certificate, project completion

- certificate and this will help them in getting a job in the industry.
- 4.3. Technocrafts Solutions will impart faculty development programs on Embedded Technologies and methodologies and other topics of interest to faculties/staffs of Balaji Institute of Technology &Science, Narsampet at regular intervals on request of Balaji Institute of Technology &Science, Narsampet . This will be at discounted rates.
- 4.4. Technocrafts Solutions will offer advanced training programs to students of Balaji Institute of Technology & Science, Narsampet on emerging technologies and design flows/methodologies to get them acquainted with the skills required by the industry. Such training programs shall be provided by Technocrafts Solutions at reduced rates compared to its standard prices.
- 4.5. Technocrafts Solutions will offer valuable Industry Perspective inputs to Balaji Institute of Technology & Science, Narsampet in the area of curriculum upgrade and enhancement
- 4.6. Technocrafts Solutions may consider offering internships to Balaji Institute of Technology & Science, Narsampet, students within Technocrafts Solutions and may provide assistance in getting internships to students with some of its large customers.
- 4.7. The Parties shall conduct joint Technical Seminars, Workshops and Conferences for increasing the awareness of embedded technology and VLSI in colleges affiliated to Balaji Institute of Technology &Science, Narsampet on regular basis.
- 4.8. Technocrafts Solutions shall provide training opportunities to Balaji Institute of Technology & Science, Narsampet, Teaching staff at Hyderabad, and training division of Technocrafts Solutions at discounted rates.
- 4.9. Balaji Institute of Technology &Science, Narsampet. Faculties trained by Technocrafts Solutions University Program can independently conduct training programs in "Technocrafts Solutions Center of Excellence, Completion Certificate for all trainings will be issued jointly by Balaji Institute of Technology &Science, Narsampet and Technocrafts Solutions Certificate will have LOGOS of both the parties
- 4.10. Wherever necessary basic boards will be procured from Technocrafts Solutions by concerned Trainee on recommendation of Balaji Institute of Technology & Science, Narsampet during the training imparted by Balaji Institute of Technology & Science, Narsampet to the students.
- 4.11. A co-ordination committee consisting of two faculty members of Balaji Institute of Technology &Science, Narsampet and two officers nominated by Technocrafts Solutions shall be constituted to implement and give effect to the objectives of this MOU.

#### 5. Process

Every time an activity is initiated under this MOU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General

- 6.1. During their interaction under this MOU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied by Technocrafts Solutions shall be regulated by the terms of such supply, including any applicable product license agreements.
- 6.3. Notwithstanding anything to the contrary, Technocrafts Solutions liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature w Balaji Institute of Technology &Science, Narsampet. Whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MOU may be terminated by either party without assigning reasons by prior written notice of 90days.
- 6.5. Each Party is permitted to use the name, logo and other trademarks of the other Party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MOU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.

6.8. The MOU will be valid for a period of 5(Five) years from the date of signing the MOU and can be renewed with mutual consent.

Majorta .		
	Technocrafts Solutions	Balaji Institute of Technology &Science, Narsampet-506331
Signature	Medur	150)
Name	Mr. A. Madhusudhan	Dr. A. Rajendro hresad Raddy
Title	Director	Chairman
Date	07-10-2019.	



#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as the "MOU") is entered into on this  $24^{\rm th}$  day of August, 2017 at Hyderabad,

#### Between

M/s. COSTUCO Services LLP a Limited Liability Partnership firm registered under the Limited Liability Partnership Act, 2008 bearing Registration No. AAG-8431 and having it's Registered Office at 17/B, 2<sup>nd</sup> Floor, HC Towers, KPHB, Hyderabad - 500072 (hereinafter called the "CoStuCo" which expression shall unless repugnant to the context or meaning thereof, include it's successors and assigns) of the FIRST PART.

#### And

Balaji Institute of Technology & Science having its office at Maheswaram (P), Narsampet Mandal, Warangal Dist, Warangal-Narsampet Road, Laknepally, Telangana 506331 (hereinafter called the "Institution" which expression shall unless repugnant to the context or meaning thereof, include its successors and assigns) of the Second PART.

Both the "CoStuCo" and the "Institution" shall hereinafter be collectively referred to as the "Parties" and individually as a "Party".

#### Whereas

- A. The Party of the First Part i.e. COSTUCO Services LLP was incorporated in the year 2013 as a Limited Liability Partnership (L.L.P.) and is engaged in providing various services relating to skill development, placement assistance to students and fresher's through its Online portals such as Fresher's Job Portal (Costuco), Online Test Platform (CoSET), Content Portal (Evolve) and Placement Management System Software (PMS) etc.
- B. The Party of the Second Part i.e. Balaji Institute of Technology & Science is a registered educational institution offering academic courses in various streams.
- C. The Party of the Second Part desires to avail certain online services as specified in this MOU from CoStuCo, with the prime object of improving employment opportunities of its students.
- D. The Party of the First Part agrees to provide the services to the Party of the Second part on certain terms and conditions hereunder recorded.

Page 1 of 11







NOW, THEREFORE, in consideration of the mutual promises and covenants, the Parties hereto agree as under:

#### 1. Scope of Services

The scope of services provided in terms of this MOU shall be as per Annexure-I.

#### 2. Representations & Warranties

Each Party to this MOU represents and warrants that:

- 2.1 It is validly formed according to the laws of India.
- 2.2 It has full power and authority to enter into this MOU and it has obtained all the sanctions/approvals, if any, that may be required, to carry on its activities, under the applicable laws of the Country.
- 2.3 It has the power, authority, expertise and resources to perform its obligations under this MOU.
- 2.4 The Institution agrees and acknowledges that CoStuCo does not conduct any background checks on the students/subscribers who are accessing the online services of CoStuCo. All students' related information shall be authenticated by the Institution before submission to CoStuCo and the Institution is solely responsible to ensure the correctness and accuracy of such information before submission to CoStuCo.
- 2.5 The Institution agrees and acknowledges that the Student data is the non-exclusive property of the Institution and CoStuCo may use the data provided by the Institution for internal uses such as for conducting research and development and improving the quality of its Online Tools and services.
- 2.6 The Institution agrees and acknowledges that CoStuCo does not guarantee any employment opportunity or placement with any specific employer. CoStuCo does not guarantee the number of placements for the Institution and the Institution further agrees and acknowledges that, a Candidate getting placed in any Company depends on several factors such as the merit of the candidate, selection criteria of the respective recruiting Company etc.

Page 2 of 11



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- 2.7 The Institution agrees and acknowledges that CoStuCo does not vouch for the bona fides of the recruiters participating in the placement process. It shall be the responsibility of the students/Institute to verify the credentials of the recruiters/prospective employers before accepting or rejecting job offers, if any. CoStuCo shall in no way influence / Interfere or attempt to influence/interfere in the recruitment or selection process of the recruiters.
- 2.8 CoStuCo will not charge any fee from individual students before or after the completion of the placement process, other than the subscription fee in terms of this MOU.
- 2.9 Costuco shall not be liable for any change in the policy of the recruiters/employers at any stage including before or after the recruitment drive/event.
- 2.10 The Institution agrees that the practice assessments for the students shall be invigilated by the Management/Staff of the Institution and the Institution acknowledges that CoStuCo will not involve in the invigilation of such assessments at any point of time.
- 2.11 The Institution agrees that it would take care of all the expenses, including travel, lodging and boarding expenses, incurred by the recruiting Team and CoStuCo team visiting the Institution for an event.
- 2.12 In case of off/pool campus event, the Institution agrees to assume the responsibility to communicate with the Management of every participating Institution. The Institution further agrees that it shall take the responsibility of informing the terms and conditions of the recruitment and obtaining their consent for the same before the student participate in the recruitment event.
- 2.13 Except as otherwise expressly set forth in this MOU, CoStuCo does not make any representations or warranties of any kind whatsoever, express or implied in relation to the services covered under this MOU.

#### 3 Subscription Fee

- 3.1 In consideration of the services provided by CoStuCo to the students of the Institution:
  - 3.1.1 In respect of students who are pursuing their final year, the Institution shall pay to CoStuCo, a non-refundable Subscription fee of Rs.500/- (Rupees five hundred only) per student per year.

Page 3 of 11



G.S. 80-C-





- 3.1.2 In respect of students who are pursuing other than final year (i.e. previous years) the Institution shall pay to CoStuCo a non-refundable Subscription fee of Rs.100/- (Rupees one hundred only) per student per year.
- 3.2 The Institution acknowledges that the above said subscription fee charged by CoStuCo is only for providing CoSET services only. Access to other services such as Content Portal (Evolve) and Placement Management System Software (PMS) will be offered free of cost to the subscribers of CoSET services.
- 3.3 The subscription fee is payable by the Institution on behalf of it's students, to CoStuCo in full and in advance.
- 3.4 The CoStuCo shall provide access to the services covered under this MOU, to each student of the Institution within two (2) working days of receipt of the subscription fee in full by CoStuCo, as above.
- 3.5 The Institution agrees to pay all existing and new taxes, cesses, levies, surcharges including Goods & Services Tax (GST) that are or may hereinafter be levied, imposed or charged in respect of the services covered under this MOU or on the amounts paid towards subscription fee to CoStuCo.
- 3.6 If any new features, other than those covered under this MOU, are introduced by CoStuCo the same shall be chargeable extra, solely at the discretion of CoStuCo, as per the additional Subscription fee fixed from time to time by CoStuCo for providing access to such additional services.
- 3.7 It is agreed between the Parties that CoStuCo is not liable to provide service to any student without actual receipt of the subscription fee in full in respect of such student.
- 3.8 The Institution agrees and acknowledges that the subscription fee collected by CoStuCo from the Institution is not for creating employment opportunity with any specific company or the clients of CoStuCo.
- 3.9 It is agreed by the Institution that the subscription fee paid in respect of any student or group of students is non-transferable and non-refundable.

#### 4 Ownership & Intellectual Property

4.1 The Institution acknowledges that the entire content available on the designated portal (i.e. www.costuco.com and its linked services i.e. Coset.costuco.com, Pms.costuco.com, Evolve.costuco.com) of CoStuCo is the Intellectual property of CoStuCo, unless otherwise explicitly stated, and as such is proprietary and has significant business

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value for CoStuCo as the same has been developed and/or obtained by CoStuCo through considerable efforts and by spending precious resources financial or otherwise.

4.2 Unless otherwise explicitly stated, title to the ownership of the Intellectual Property on the above referred web Portals, shall remain solely with CoStuCo. No other right or license, whether expressed or implied, in the Intellectual Property is granted to the Institution, except as otherwise provided in this MOU.

#### 5 Liabilities

- 5.1 CoStuCo shall not, however, be liable for any student of the Institution in not securing successful placement(s)/internships.
- 5.2 CoStuCo shall not, however, be liable for any payment of claims made by employees or authorized representatives or agents of the Institution.
- 5.3 CoStuCo shall not, however, be liable for discharging commitments, if any, made by the Institution to it's students other than those expressly stated in this MOU. CoStuCo disclaims and the Institution acknowledges that CoStuCo does not guarantee employment or placement to the subscribers. Neither the Institution nor it's students will hold CoStuCo liable under any circumstances whatsoever, in the event the students do not find employment with as a result of using the services of CoStuCo.
- 5.4 The Institution agrees that CoStuCo shall not be held liable for any loss or damages or duplication of data/content on account of any content/data posted by the Institution including it's faculty or the subscribed students on CoStuCo portal.

#### 6 Terms of Use

6.1 The Institution agrees and acknowledges that the use of services through the online tool "COSET" of CoStuCo by it and by it's students/subscribers shall be subject to the terms of service/terms & conditions as available on the web site <a href="www.costuco.com">www.costuco.com</a> including <a href="www.costuco.com/Home/TermsAndConditions">www.costuco.com/Home/TermsAndConditions</a>,

www.coset.costuco.com/termsandcondtions,

www.pms.costuco.com/termsandconditions,

<u>www.evolve.costuco.com/termsandconditions</u>, and as amended from time to time, with or without further notice in addition to the terms of this MOU.

6.2 The Institution shall undertake all acts as may be necessary including but not limited to obtaining the student/subscriber's explicit consent to availing services of CoStuCo

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and CoStuCo shall not be required to obtain the consent of the student/subscriber separately.

- 6.3 The Institution agrees that its students/subscribers will not use CoStuCo's Proprietary content to replicate, clone, duplicate or otherwise reproduce the product or the technology used therein, either in whole or in part or otherwise use or permit it to be used in any fashion or manner detrimental to the commercial/business or the interests of CoStuCo.
- 6.4 The access to the services of CoStuCo shall be provided only for the exclusive use of the subscriber. The Institution acknowledges that in case it is found by CoStuCo that the subscriber is misusing the access for purposes other than his personal/individual use, CoStuCo has the right to block/terminate the access of the subscriber either temporarily or permanently without prejudice to any other action that CoStuCo may take, solely at it's discretion, based on the facts and circumstances of the matter and as per the applicable provisions of law.

#### Term & Termination of MOU

- 7.1 This MOU is effective from the date of signing of the same by the Parties herein and shall remain valid for a period one (1) year thereof, unless extended for further period(s) by mutual consent of the Parties in writing.
- 7.2 This MOU may be terminated by either party without cause, by giving thirty (30) days Notice to the other Party.
- 7.3 In case of violation of any of the terms of this MOU, the Party not in default may subject to issue of prior notice of two (2) weeks to the Other Party for rectification of their default, terminate this MOU.
- 7.4 Notwithstanding such termination or expiry of the term of this MOU, the rights and obligations under the clauses Representations & Warranties, Intellectual Property Rights, Indemnity and dispute resolution shall survive and continue and shall bind the Parties and their legal representatives, successors and Assigns. Termination shall not relieve or affect the rights or remedies of either Party in relation to any accrued rights or unperformed obligations, arising prior to or upon the date of such termination.
- 7.5 Upon termination, CoStuCo will stop providing it's services to the Institution and it's students-subscribers forthwith.

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G.S. &-





#### 8 Indemnity

The Second party shall indemnify, defend and hold harmless CoStuCo and it's partners, Directors, employees, authorized representatives, agents from and against any losses, costs, claims, damages, or liabilities incurred or that are likely to be incurred by CoStuCo as a result of the negligent or intentional acts or omissions or misrepresentations of the Institution, its employees, agents, or sub-contractors or students/subscribers as the case may be.

#### 9 Non-Solicitation

During the tenure of this MOU including any extensions or renewal thereof, and for twelve (12) months thereafter, the Institution shall not directly or indirectly solicit, induce, or attempt to induce any employee or independent contractor of CoStuCo to terminate or breach any terms of employment, contractual, or otherwise with CoStuCo or enter into any agreement or understanding with such person, without prior written consent of CoStuCo.

#### 10 Relationship between Parties

The Parties are and shall be independent contractors to one another, and nothing herein shall be deemed to create an agency, partnership or joint venture relationship between the Parties.

#### 11 Limitation of Liability

In no event shall CoStuCo be liable for indirect, consequential, incidental, special or punitive damages, or for loss of use, lost profits or loss of goodwill. CoStuCo's total liability hereunder, shall not in the aggregate exceed any sums due or paid in terms of this MOU.

#### 12 Force Majeure

- 12.1 The Parties shall ensure due compliance with the terms of this MOU.
- 12.2 No Party shall be liable to the other Party, for any loss or damage whatsoever arising out of failure to carry out the terms of the MOU to the extent that such a failure is due to Force Majeure events such as war, rebellion, mutiny, civil commotion, riot, strike, lock out, fire, flood, forces of nature, major accident, act of God, change in law and any other causes beyond the control of the defaulting Party.

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- 12.3 Any Party claiming the benefit of this Clause shall satisfy the other Party of the existence of such an event and give written notice within fifteen (15) days of occurrence of such event to the other Party.
- 12.4 In the event of Force Majeure situation continuing beyond one (1) month, the Parties shall mutually decide about the future course of action to remedy the situation, in order to fulfill the object of this MoU.

#### 13 Notices

- 13.1 Written notices and other communication required to be given shall be delivered by hand or by Registered Post to the respective Parties to the address as mentioned in this MOU or to such other address as may be communicated in writing, from time to time, by any Party to the other Party.
- 13.2 Notices shall be deemed to have been received on proof of delivery or five (5) days from the date of despatch whichever is earlier.
- 13.3 In case of change in address of any of the Parties, such Party shall immediately notify other Party about the same.

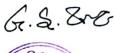
#### 14 Counterparts

This MOU may be executed in counterparts, each of which when taken together shall constitute one and the same MOU.

#### 15 Dispute Resolution

- 15.1 Any dispute or difference arising out of or in connection with this MOU may be resolved or settled amicably by the Parties of this MOU.
- 15.2 However if the parties fail to resolve the dispute or difference amicably, the same shall be referred to Arbitration on a request made by any of the parties of this MOU. The arbitration shall be conducted by the sole Arbitrator who shall be appointed by the Parties. In case the Parties are unable to jointly appoint sole arbitrator, then each Party shall appoint one Arbitrator and the Arbitrators so appointed shall appoint the third and presiding arbitrator. The decision of the Arbitrator or the Panel of the arbitrators, as the case may be, shall be final and binding on the parties.
- 15.3 The place of Arbitration shall be at Hyderabad. The arbitral proceedings shall be conducted in English. The Arbitration proceedings shall be governed by the

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provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time.

#### 16 Miscellaneous

- 16.1 In this MOU unless otherwise specified any reference to 'days' shall mean calendar days only.
- 16.2 **No Waiver of Rights:** Any failure or delay in exercising any right, power or privilege in respect of this MOU shall not be presumed to operate as a waiver, and a single or partial exercise of any right, power or privilege shall not be presumed to preclude any subsequent or further exercise, of that right, power or privilege or the exercise of any other right, power or privilege.
- 16.3 Assignment: No Party shall assign directly or indirectly or transfer it's rights, duties or obligations under this MOU to any other Party without the prior written consent of the other Party to this MOU. All obligations contained in this MOU shall extend to and be binding upon the parties to this MOU and their respective successors and assigns.
- 16.4 <u>Amendments:</u> The terms of this MOU may be amended or waived only by a separate written MOU signed by the Parties.
- 16.5 **Governing Law:** This MOU shall be governed by and construed in accordance with the laws of India
- 16.6 <u>Jurisdiction</u>: If any dispute arises between the parties to this MOU on any of the terms of this MOU or relating to the rights/obligations/liabilities of the respective parties to this MOU, competent courts at Hyderabad alone shall have the jurisdiction to entertain, try and resolve such dispute and such remedy shall be availed only after exhausting the remedy specified under Clause 15 (Dispute resolution) of this MOU.
- 16.7 This MOU together with all Annexure, exhibits, appendices or other attachments, which are incorporated herein by reference, is the sole and entire MOU between the parties. This MOU constitutes the entire understanding between the parties and supersedes any and all prior or contemporaneous understandings and Agreements, whether oral or written, between the Parties, with respect to the subject matter herein.
- 16.8 In this MOU, except to the extent that the context otherwise requires: (a)
  References to any document including this MOU and Annexures, if any thereto

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shall be deemed to include references to such documents as amended, supplemented or replaced from time to time in accordance with its terms and (where applicable) subject to compliance with the requirements set forth therein. (b) References to a statute, ordinance or other law shall be deemed to include regulations and other instruments under it and consolidations, amendments, reenactments or replacements of any of them, thereof.

- 16.9 Severability: In the event that any provision of this MOU is held to be unenforceable in any respect, such unenforceability shall not affect the enforceability of any other provision of this MOU. The invalidity of any one or more phrases, sentences, clauses, sections, or subsections of this MOU shall not affect the remaining portions of the MOU. Also, Parties shall try to find an alternate arrangement to make intent of the MOU valid and enforceable.
- 16.10 Paragraph headings used in this MOU are for reference only and shall not be used or relied upon in the construction or interpretation of the terms of this MOU.

The parties hereto have executed this MOU as of the date first above written.

FOR COSTUCO Services L.L.P.

G.S. Eve-

(Authorized Signatory)
Name: Gr. SRIDHARA

Designation: BOM

Date: 24/08/2017

FOR Balaji Institute of Technology & Science

(Authorized Signatory)

Name:

Designation:

Date: 24/08/2017

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#### Annexure - I

(List of services offered)

- The Institution shall share the data of the students subscribing for the Services in a predefined format given by CoStuCo.
- 2. The Institution and each subscriber shall be provided individual login and password, with different features and level of permissions as applicable, to access the services provided under this MOU.
- 3. Create, evaluate and manage unlimited practice Tests/Assessments for the students.
- 4. Identify and advice the areas of improvement for individual students.
- 5. Assessment Calendar: Create and pre-schedule assessment for a particular date to avoid last moment hassles.
- 6. Provide Question Bank containing wide range of questions relating to Aptitude, Logical Reasoning, Verbal Ability, Technical, Programming, Academics and related topics.
- 7. Provide tool for Self Evaluation to individual students to review and track their own performance both in academics as well as in mock tests.
- 8. Provide Performance Analytics for multi dimensional analysis of the candidate's performance such as Assessment wise Report, Individual Report, Branch-wise Performance Report, College Wise Report, Over All Performance Report.
- 9. Provide various Assessment Tests such as Performance Tests series to evaluate student's employability skills; Core Domain Tests to evaluate students' core domain knowledge; Class Tests to empower the faculty to create their own tests for their respective academic subjects.
- 10. SMS/e-mail enabled communication tools to the Institute to enable interaction with students, e-mail and SMS feature in Costuco, CoSET, Evolve and PMS are chargeable (Pre paid) as such rates as may be decided by CoStuCo from time to time
- 11. Minimum 10 campus placement opportunities will be given to the subscribed candidates of the Institution and only subscribed candidates can attend the placement events conducted by CoStuCo during the validity period of the subscription by a student.

Page **11** of **11** 





## **DESIGN LABS**

### Learn Design the Right Way

Plot - A-31, H.No. 37-74/2, J.J. Nagar Colony, Near Neredmet 'X' Road, Sainikpuri Post, Secunderabad - 500 094. Ph: 040-2711 5024, Mob: 9848721124 E-mail: designlabshyd@gmail.com

#### AGREEMENT FOR CONDUCTING CAD TRAINING & CERTIFICATIONS

Between

### BALAJI INSTITUTE OF TECHNOLOGY AND SCIENCE

#### **DESIGN LABS, HYDERABAD**

This agreement is made on 04<sup>th</sup> June ,2018 between Balaji Institute Technology and Science and Design Labs, Hyderabad

Balaji Institute Technology and Science is a leading educational Institute in Narsampet Mandal of Warangal District providing various TYPE OF COURSES degree program accredited by NAAC & 9001:2015 Certified Institution and approved by AICTE. Hereinafter referred as "INSTITUTE"

#### And

DESIGN LABS having its office at Plot A-31, H.No.37-74/2, J J Nagar Colony, Near Neredmet X Roads, Secunderabad. ATC NAME is specializes in conducting training on various CAD Software Solutions including SOFTWARE NAMES —AUTODESK — AUTOCAD; AUTODESK — REVIT ARCHITECTURE, AUTODESK-REVIT STRUCTURES; AUTODESK-3DS MAX DESIGN; AUTODESK FUSION 360; AUTODESK — INVENTOR PROFESSIONAL ETC. Herein after referred as "Training Centre"

- 1. Now therefore both the parties hereby agree as follows:
- 1.1 **TRAINING CENTRE** will conduct various CAD courses for students of **INSTITUTE** at Institute's premise by providing specialized Faculty.
- 1.2 **Both parties** will work toward creating better awareness and protects of CAD Software for better employability of participants at **INSTITUTE**.
- 1.3 **TRAINING CENTRE** in consultation with **INSTITUTE**. Will create and refine Courses as per current CAD Software program and industry demand and accreditation requirement.
- 1.4 Course Name / duration / curriculum will be as per ANNEXURE I
- 1. 5 Course fee & reimbursement will be as per ANNEXURE II







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#### 2. Responsibility of Training Centre

- 2.1 Provide Faculty with requisite knowledge and experience in teaching the CAD Courses.
  TRAINING CENTRE will ensure substitute faculty of similar specialization, as per requirement
- 2.2 TRAINING CENTRE will conduct certification for the students as part of the training program.

#### 3. Responsibility of the Institute

- 3.1 Provide requisite infrastructure to conduct course, including but not limited to, classrooms, Computer Hardware/Software, Computer Projector, black / white board, power, power backup, Other utilities, etc.
- 3.2 INSTITUTE will register students in Course by adequate information to all relevant Streams. The Institute shall enroll as many students for training in various softwares of Autodesk as possible
  - 3.3 INSTITUTE will collect the course fee or any other fee pursuant to this Agreement from Participating students in advance. INSTITUTE will facilitate the collection of fees on behalf of Students.
  - 3.4 Reimburse fee & taxes as / applicable to TRAINING CENTRE as per agreed terms.
  - 3.5 Ensure that all the participating students attend Course Classes as per schedule and all Required infrastructure is made available for uninterrupted classes.
- 3.6 Institute would ensure that all students are regular in attendance and irregular students Need to dropout / rescheduled in next batch without any reimbursement of fees.
- 3.7 The **TRAINING CENTRE** may be designated as Autodesk Authorized Training Centre.

#### 4. Duration for This Agreement

4.1 The duration of this Agreement shall be for a period of 3 years from the date of signing and If not renewed or amended in writing the same shall be considered as expired and/or Terminated.

#### 5. Termination

- 5.1 This agreement shall take effect immediately on the execution of these presents. This agreement can be terminated by any party by a written letter giving one (1) month notice period.
- 5.2 Upon expiry of the notice period this agreement will be terminated & both the parties will settle their accounts within one month of termination of this agreement.
- 5.3 Any notice request or other communication required or permitted to be given or made under this agreement to **INSTITUTE** or **TRAINING CENTER** shall be in writing. Such notice or request shall have been given or made when it shall have been delivered by hand, airmail with







# **DESIGN LABS**

# Learn Design the Right Way

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a copy by facsimile, to the party to which it is addressed at such party's address specified below or at such other address as such party shall have designed by notice to the party for giving such notice or making such request:

BALAJI INSTITUTE OF TECHNOLOGY AND SCIENCE, Maheswaram Post, Narasampet Mandal, Warangal Dist, Telangana PIN: 506331

**DESIGN LABS** 

AUTHORISED ACADEMIC PARTNER OF AUTODESK PLOT A-31, HNO.37-74/2, J J NAGAR COLONY NEAR NEREDMET X ROADS, SECUNDERABAD SAINIKPURI POST, 500094

- 5.4 Except as otherwise specifically provided here in this agreement, shall bind and inure to the benefit of each party's successors & permitted assigns.
- 5.5 The parties hereto acting themselves or through representatives duly authorized, have caused this agreement to be signed in their respective names as of the day & year written above.

(Dr.V.S.HARIHARAN)

voustless d. S. V.

Principal

(**Vadali Bhaskara Rao**) Business Manager

Design Labs

Witness:

1. Dr.G.Naresh
Assoc.Professor

2. Mr.V.Bhaskar Rao いられる Trainer DESIGN LABS









# MEMORANDUM OF UNDERSTANDING Balaji Institute of Technology & Science M/s. PROLIFIC SYSTEMS & TECHNOLOGIES PVT.LTD

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into existence

Between:-

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal, Telangana

And

Prolific System & Technologies PVT.LTD.An AI Tanmiya (Kuwait) Company, having registered office at Hyderabad: Unit No.13, 2nd Floor, Topaz Commercial Complex, Panajagutta: 500082, having registered office at and herein after unless the context otherwise requires be As ("Prolific")

#### 1. Introductory: Partnership Objective

- 1.1. M/s. Prolific Technologies leading PLC and SCADA development training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of Electrical Electronics Engineering.
- 1.2. Balaji Institute of Technology & Science, Narsampet is a premier academic and research institution of international repute one located in Warangal, Telangana, India and offers advanced teaching & research programs in the field of Engineering & Technology.
- 1.3. The Parties wish to cooperate with each other for mutual benefit.

#### 2. Benefits

- 2.1. The Parties contemplate that they will benefit from this alliance as follows
- 2.2. Benefits to Balaji Institute of Technology & Science, Narsampet.
- 2.2.1 This MoU is for collaboration between both parties, for mutual benefit, for many purposes set out to enhance the quality of the educational experience for B.Tech EEE students of the college.

- 2.2.2 Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- 2.2.3. Opportunity to collaborate with the industry for research programs, projects and student Internships in the above fields.
- 2.2.4. Faculty development programs for teaching staff, advanced training to students.
- 2.2.5. Strengthening of the brand equity of the Institution.
- 2.2.6. Improved marketability of students.

#### 3. Benefits to Prolific GROUP

3.1. Sets a framework for the procurement of the industry standard PLC and SCADA marketed by Prolific Group by the Institution.

#### 4. Activities

- College should make sure that classes will not be disturbed without any prior information.
- College should make sure that Students attend the classes regularly.
- College should provide Projector, Mike facilities.
- All the computers should have Internet facility.
- Once the Project Titles are fixed, no changes to be made by college.
- College should provide a Project Coordinator (POC) for regular monitoring of the module.
- Prolific should make sure that all the projects are executed in time according to the schedule.
- Prolific should provide Trainers at the college premises throughout the entire training.
- Once a student batch fixes upon a Project, changes should not be made later on.
- All the students of the each batch must be made viva-ready and thorough training must be given to the students in order to make them understand the functionalities of Software and Hardware used individually.
- Each student must be given a Student Workbook as per discussions made earlier and the entire batches will be given a Student Activity Log in common.
- Regular Monitoring will be made by the Project Coordinators at and Instructors or resource persons from Prolific must strictly abide by the suggestions made.

#### 5. Process

Every time an activity is initiated under this MoU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall,

depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General

- During their interaction under this MoU, the Parties may not disclose information of non-6.1. public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied by Prolific Technologies shall be regulated by the terms of such supply, including any applicable product license agreements.
- Notwithstanding anything to the contrary, Prolific liability shall be limited to direct 6.3. damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature Balaji Institute of Technology &Science, Narsampet. Whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- This MoU may be terminated by either party without assigning reasons by prior written 6.4. notice of 90days.
- Each Party is permitted to use the name, logo and other trademarks of the other Party on 6.5. its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- Each Party shall be an independent contractor to the other and shall not be an agent, joint 6.6. venture, or partner of the other.
- 6.7. Disputes under this MoU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- The MoU will be valid for a period of 2(Two) years from the date of signing the MoU 6.8. and can be renewed with mutual consent.

Place: Narsampet Date: 23-08-2017

Mr.Madhukar Vangari

Associate Director

Dr.V.S.Hariharan Principal

Principal

Balaji Institute of Tech & Science LAKNEPALLY Narsampet-506 331

#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered this day,

23 08 17

\_between





### Balaji Institute of Technology & Sciences

hereinafter referred to as "BITS"



#### WHEREAS

Swecha is engaged in developing Students' centered technology learning focusing on Networking of Teaching, Sharing, Research and Corporate Systems so as to synergize their functions and share their resources and infusion of Information Technology in all courses.

To realize this goal, Swecha has evolved the program called 'CampusCollab'. This program further bridges the divide between academic output and industry requirement by acting it self as facilitator.

This initiative for MoU, based on the earlier and existing MoUs between BITS and Swecha is to impart knowledge on programming, design thinking and entrepreneurship to students of BITS.

Swecha, by the name, is well known for an operating system completely in Telugu langauge, especially for Telugu speaking people. Other projects of Swecha include, - Balaswecha operating system for school going students, which has been used by many govt schools in Telangana and Andhra Pradesh. - eSwecha an operating system developed especially for Engineering college student swhich is also adopted by many engineering colleges. Swecha has a Code repository "code.swecha.org" which has the projects done by all students trained at Swecha. Along with code repository we also have a learning repository called "learning.swecha.org".

Balaji Institute of Technology & Sciences strives hard to produce technically trained superior human resources to serve the present and future global needs by providing quality education. To realize a strong Institution by consistently maintaining State-of-art-infrastructure and building a cohesive, World Class Team and provide need based Technical Education, Research and Development through enhanced industry interaction concerned in this MoU.

BITS & Swecha agree to collaborate in making policy guidelines, Design. Development and Implementation of the following Programs:

Technologies will be delivered according to the schedule present in a. Annexure-1. Exercises follow-up will be done by Swecha in collaboration with academician contacts from Balaji Group of Institutions. Review of the Weekly deliveries will be done by Swecha at the review phase.

The authority of Swecha Technology Center shall be responsible for

- i. Correspondence
- ii. Program Coordination
- iii. Project assignment
- b. The Programs shall be offered with specific recommendation of the duration, content and regulations as recommended by duly constituted Coordination Committee from both parties after the approval by Swecha [Executive Secretary (Siddhartha Malempati)]
- c. Representative of the Academic Committee shall for Swecha Technology Center:
  - 1. Infrastructure
    - 1. A lab with specified computer machines
    - 2. Internet connection availability during all the Swecha Technology Center activities
  - 2. Human Resource
    - 1. Students
      - 1. Selected students
      - 2. Students attending the introductory camp in  $\frac{B175}{}$
    - 2. Academicians
      - 1. 2 faculty coordinators
- d. Swecha, BITS shall ensure:

Developing and transferring latest technology relevant to the industry through project oriented learning methodology as mode of transfer of technology.

- e. **Balaji group of Institutions** shall provide total support in terms of infrastructure, tools, faculty, training facilities, running the Program as per the schedule, 23 08 17 and 20 04 18.
- f. **Swecha** will ensure that the programs are conducted as per approved regulations of the respective programs/courses.

For the candidates who register for **Swecha Technology Center** the total responsibility of completion of the courses shall be within **the plan Schedule** only MoU-Parties only, subject to student passing in all courses fulfilling project work requirements.

The term of this MoU is for **Knowledge transfer** and renewable on mutual consent and for any addition or deletion of Partners. The term of MoU will not cease unless it is specifically terminated by MoU Parties with sufficient cause and sufficient notice period and clear proof of non-compliance of any terms of MoU.

Additional programs can be taken up from time to time to further widen the scope of the MoU based on the core competencies of Industry-Consortium, and they can be added as annexure to the main MoU with the consent of the MoU Parties.

**Swecha** can co-opt/ invite other relevant and competent company/Industry to the **Swecha Technology Center** to further strengthen it in supporting various programs offered through this MoU and intimate the same to MoU-Parties.

This MoU does not create any legal binding obligations between the participants or MoU Partners.

In the event of non-fulfillment of the terms and conditions of this MoU due to the exigency of one or more of the events such as but not limited to war, floods, earthquakes, natural calamities, epidemics, riots, strikes, lockouts etc., neither \_\_\_\_\_ SWECHA \_\_\_\_ nor MoU Participants shall be held responsible for any loss or consequential loss.

In a rare case where a dispute arises between MoU Parties, it shall be sorted by mutual discussions or shall be as per a court of Law for settlement of disputes. The venue for such disputes shall be within \_\_MoU Parties.

WECK

Regd.No

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Narsampet (M) Warangal (Rurai) 506 331. Principal

1. Compeliaral

Balaji Institute of Technology & Science
Laknepally (V), Narsampet (M)
Warangal (Dt) - 506 331 (T.S)



#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is made on 05<sup>th</sup> April 2018 between, Balaji Institute of Technology and Science, Narasampet, Telangana state- 506331, India.(Here by referred as "BITS NARSAMPET").

#### **AND**

Techfluent Solutions Private Limited. 12-1-2/3, 2nd Floor, Srinivasa Colony, Opp: PMR Convention, Nagole- Bandlaguda main road, Hyderabad- 500068, Telangana State, India. (Hereby refered as TSPL).

#### M.1.1. PROFILE Of Balaji Institute of Technology and Science

Balaji Institute of Technology and Science, Narsampet, Telangana state- 506331, India started in the year 2001, Recognized by AICTE Affiliated to Jawaharlal Nehru Technological University Hyderabad.

Balaji Institute of Technology and Science is reputed for its highly qualified and experienced faculty and excellent infrastructural facilities for curricular and extra-curricular activities, has maintained an enviable academic excellence right from its inception. The student community comprises of students from Telangana and neighbouring states.

Balaji Institute of Technology and Science has accomplished its mission and its academic achievements are a testimony to the same. More than 70% of students secure first class with distinctions year after year. Over 1000+ students have been placed in leading companies in India and are also pursuing their higher studies abroad in the last 13 years. The students of this reputed institution are receiving placements offers from leading companies in India.

#### M.1.2 Profile of Techfluent solutions pvt ltd (TSPL)

We introduce ourselves as a technology driven company engaged in Design, Development and distribution of Electronics, Embedded Design, RF Communication and EDA tools. We have an



Techfluent Solutions Private Limited 12-1-2/3,2ndFloor, Srinivasa Colony, Opp: PMR Convention, Nagole – Bandlaguda Main Road, Hyderabad - 500068, Telangana.



expertise in handling complex designs ranging from system architectures down to device level programming and specialist skills in real time applications. Our team is constantly engaged in providing end to end seamless expertise solutions in the following areas.

- Data Loggers / Real Time Data Acquisition Systems
- Embedded Design Services
- RF and Microwave Systems
- EM and Antenna Design
- PCB Design
- FPGA Design
- Electronics Design Automation

On the distribution front we have formed strategic alliances with multi-faceted collaborative partners such as **Mentor Graphics**, **National Instruments**, **ANSYS**, **ESI**, **ArcGIS**, **Sigasi and Xilinx** to name few to leverage our cumulative strengths, resources and technologies to bring next generation's solutions to our clients and form one stop solution for all Electronics Design Automation needs of the customers.

#### M.1.3 Industry-Institute Interaction

As industry and Institute interaction is inevitable for any curriculum, Balaji Institute of Technology and Science actively engages in filling this gap by inviting industry leaders to interact with students during our Special Sessions, Workshops and Industrial visits. Class assignments to students are given in such a way that the same can be completed by interacting with the Corporate.

Students are encouraged to take part in meets, seminars, Workshops, symposiums conducted by other colleges, Management Association, organization and other Trade Associations wherein they get ample chances of meeting the heads of various organizations.

#### M.2 Common Interests and agreement

TSPL and Balaji Institute of Technology and Science after having assessed their strengths, merits and objectives have agreed that they could cooperate and share the expertise and facilities available with both. It is felt that a memorandum of understanding (MOU) can be drawn and entered into.



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Based on the experience of past interactions between TSPL and Balaji Institute of Technology and Science specific areas have been identified.

#### M.3 MOU between TSPL and Balaji Institute of Technology and Science

The Memorandum of understanding between TSPL and Balaji Institute of Technology and Science envisages agreed on the interaction in the following

- 1. Students training, projects and Guest lectures
- 2. Faculty/Manager Exchange
- 3. Research projects and Incubation Centre
- 4. Exchange of other facilities mutually accepted
- 5. Curriculum development
- 6. Short term course and conferences.

The above are detailed in the article M.3.1 below

#### M.3.1 Scope of Work (ACTIVITY)

TSPL and Balaji Institute of Technology and Science have agreed to enter into the following activities of interactions.

- **M.3.1.1** The Managerial cadres technologists from TSPL to help as facilitators to the faculty of Balaji Institute of Technology and Science for experimental research work.
- **M.3.1.2** Mutual sharing of facilities like in the various departments of Balaji Institute of Technology and Science by the Manager/technologists of TSPL and the equipment and testing facilities available at TSPL by the faculty and students of Balaji Institute of Technology and Science for projects, solutions, training, Research and knowledge updating.
- **M.3.1.3** Identification of common collaborative programs in the field of management and Engineering.
- **M.3.1.4** Identification and implementation for projects for students with the facilities available at TSPL and Balaji Institute of Technology and Science.
- **M.3.1.5** Mutual extension of library facilities and information technology of TSPL and Balaji Institute of Technology and Science for the benefit of technical of managerial personnel, faculty and students.



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■ www.techfluent.in 

sales@techfluent.in



**M.3.1.6** Programs for managers, TSPL to interact with faculty in improving Technology, development of facilities, conducting short-term courses, seminars and Conferences, research and development work.

- **M.3.1.7** Conducting collaborative programs in special training and course on Engineering, Technology and Management for Students, faculty, and managers from other institutions.
- **M.3.1.8** Combined authorship for papers to be published in journals and conferences.
- M.3.1.9 TSPL will also provide "Industry projects" to the staff.

#### **M.4 Steering Committee**

The Head of the Department of ECE, Balaji Institute of Technology and Science, the Director /Managing Director of TSPL would be Co-Chairman of the Steering Committee to coordinate and monitor the activities under this MOU.

#### M.5 Finance

- **M.5.1** whenever Managerial cadres of TSPL or faculty and staff of Balaji Institute of Technology and Science visit each other for any specific activity listed above the remuneration be as agreed to by TSPL and Balaji Institute of Technology and Science.
- **M.5.2** If any major joint project is taken for execution in one of the institutions, the expenditure is to be borne by the institution where the work is to be carried out.

However, if the expenditure is estimated to be higher the two parties may discuss and finalize the expenditure as mutually agreed upon before the work is commenced.

M.5.3 The minor costs of stationary, transportation etc can be borne by the party executing the work.

#### M.6 General Provisions

- **M.6.1** Either of the institutions will not be responsible for the damage to property/plant/material /personnel of the other party during the execution of any activity under this MOU.
- **M.6.2** TSPL and Balaji Institute of Technology and Science shall, during the tenure of this MOU, be free to take up, without any prejudice to the other party, consultancy similar to as the activity, for other parties on terms and conditions they may decide upon.
- **M.6.3** The parties shall not file any application for seeking intellectual property rights in its own name or in the name its associates or any other person on any matter relating to the information disclosed to each other under this MOU. However they can seek intellectual property rights in the joint name as mutually discussed and agreed upon on case to case basis.



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#### M.7 Publications

Publications, if any, in respect of any activity shall be in the names TSPL personnel and Balaji Institute of Technology and Science faculty and students connected with the activity. In all publications, due acknowledgement that the work carried out by TSPL and Balaji Institute of Technology and Science under the MOU, Shall be given.

#### M.8 Notifications

All notices and other communication required to be served on the PARTY under the terms and conditions of this MOU, Shall be considered to be duly served, if the same shall have been delivered to, left with or posted by registered mail to the PARTY as its last known address of business.

#### M.9 Arbitration

In the event any dispute or difference between the parties, such disputes may be resolved between the two parties through the legal processes existing in the institutions.

### M.10 Amendments

No amendment or modification of the MOU shall be valid unless the same is made in writing by both parties or by their authorized representatives and specifically stating the same to be an amendment of the MOU.

The modification or the amendment shall come into effect from the day on which they are made, unless otherwise agreed to.

#### M.11 Duration of the MOU

The duration of the MOU is for Three years from the day of signing the MOU. The MOU shall stand renewed automatically, unless desired otherwise by either party with one month notice.

IN WITNESS WHEREOF THE UNDERSIGNED, duly authorized	thereto, have	signed this
Memorandum of Understanding on the day of		
<del>-</del>		
Parties		00-





Signature:

Techfluent Solutions Private Limited 12-1-2/3,2ndFloor, Srinivasa Colony, Opp: PMR Convention, Nagole – Bandlaguda Main Road, Hyderabad - 500068, Telangana.

Signature:



Name

Dr.A.RAJENDRA PRASADREDDY **CHAIRMAN** 

BALAJI GROUP OF INSTITUTIONS

**DIRECTOR** Techflunet SolutionsPvt.Ltd

SRI SHAM KUMAR

Name



**WITNESS** 

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1. Kenther 2.



Techfluent Solutions Private Limited 12-1-2/3,2ndFloor, Srinivasa Colony, Opp: PMR Convention, Nagole - Bandlaguda Main Road, Hyderabad - 500068, Telangana.

CAD/CAM/CAE/CNC Manufacturing Ph: 9985019491 9989797419

# MEMORANDUM OF UNDERSTANDING

#### Between:-



Ram Tech Group of Industries
D.45/B, Canteen lane, Road No.8 EC Complex, Kushaiguda
Industrial Area, Hyderabad-500062.

#### RAMTECH

A leading Design and Manufacturing Industry in Automotive, Aerospace and Medical devices etc....

And



Balaji Institute of Technology and Science

Laknepally, Narsampet, Warangal (Dist), Telangana, India, Pin-506331.

#### BITS

A premier educational institution in Technology and Management

This Memorandum of Understanding between M/s RamTech Group of Industries here after referred as Ram Tech in this document and M/s BALAJI INSTITUTION OF TECHNOLOGY AND SCIENCE referred as BITS represents a mutual understanding and establishes a strategic partnership for awareness of day to day advanced changes in Industrial education and requirements of students of BITS in Advanced Industrial Training. RamTech, to coordinate campus recruitment for UG and PG students with Mechanical Engineering specialization.

#### Office:

RamTech Engineering Services
Flat # 306, Sreeman Rama Towers,
Besides Swagath Grand Hotel,
Hyd – 500059 Telangana, India
Ph: 9985019491
9989797419

www.ramtechind.com

Works:

RamTech Manufacturing Industries Sy.No.175,CF Area Phase-3, Industrial Estate, Cherlapally. Hyd-62, Telangana, India. Ph: 040-27138955, Fax: 040-27138993

# KEY RESPONSIBLITIES OF BOTH THE PARTIES

- 1. Both the parties will work together to conduct effective and smooth functioned Advanced Industrial Training.
- 2. Both the parties will work together to develop R&D with industry including public sectors.
- 3. Both the parties will work together for joint consultancy activities.
- 4. Both the parties will work together for executing projects and providing solutions to specific requirement of Industry in the area of advanced technology including safety, International Standards and norms.
- Both the parties will work together to coordinate specific projects of students of BITS of Mechanical/Metallurgical UG and PG streams by providing support and guidance in Industrial and Management Sectors.
- Both the parties mutually agree to conduct Industrial, Technical, and Management Seminars as requested by BITS.
- 7. Both the parties agree to publish/ issue publications, articles, technical papers on mutually developed R&D projects.
- 8. Both the parties agree for Industrial Visits under the guidance of Ramtech.

# Roles and Responsibilities of BITS

- 1. The Management to ensure smooth functioning of the courses to be conducted within their campus premises to achieve maximum standard of technical/industrial training.
- 2. Arrangements of entry/exit of all equipment being utilized for training.
- 3. Provide necessary inputs, design to further develop and upgrade the training programs.
- 4. Provide necessary arrangements and equipment for class room demos, presentations and practical oriented training.
- 5. Provide all necessary amenities for SEMINARs to be conducted as per the requirements of campus.
- 6. Provide all necessary information for the movement of students to facilitate INDUSTRIAL VISITS.
- 7. To provide key personnel to guide the projects and hence facilitate coordination by RamTech for executing projects in Mechanical/Metallurgical streams for the mutual benefit of BITS and RamTech.
- 8. The advanced subjects and laboratories are to be included in the curriculum of the institution according to the requirement of RamTech.

# Roles and Responsibilities of RamTech

- 1. Training will be imparted by experienced and qualified Industrial experts.
- 2. Provision of key relevant equipment for the practical training at campus.
- 3. Experts will be made available as per mutually scheduled program by BITS and RamTech.
- 4. Specific Industrial tours identification and execution to be done by RamTech as per the requirement by BITS.
- 5. SEMINARS will be conducted at BITS campus as per schedule made by RamTech.
- 6. Industrial projects to be coordinated by RamTech in consultation with BITS professionals.
- 7. RamTech intends to coordinate Campus recruitment for possible categories of branches.

# **DURATION OF THE AGREEMENT**

This agreement duration will be applicable for 03 years from the date of signature by both the parties. All amendments will be made as deemed necessary and agreed to by the signing parties for updating day to day advanced industrial requirements/commitments.

FOR BITS

Authorized Signatory

Principal

Boloji Institute of Technology & Science Laknepally (V), Narsampet (M)

Warangal (Dt) - 506 331 (T.S)

FOR RAMTECH

Authorized Signatory





# MEMORANDUM OF UNDERSTANDING Balaji Institute of Technology & Science M/s. OHM ENGINEERING SOLUTIONS

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into existence from 02-02-2017

#### Between:-

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal, Telangana

#### And

**OHM Engineering Solutions** having registered office at #15-3-55, (II floor), Rangampeta, Opp.to Kakatiya Medical College and herein after unless the context otherwise requires be referred to as ("OHM Engineering Solutions")

## 1. Introductory: Partnership Objective

- 1.1. M/s. OHM Engineering Solutions group a leading software & Hardware development training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of Electrical Electronics Engineering.
- 1.2. Balaji Institute of Technology & Science, Narsampet is a premier academic and research institution of international repute one located in Warangal, Telangana, India and offers advanced teaching & research programs in the field of Engineering & Technology.
- 1.3. The Parties wish to cooperate with each other for mutual benefit.

#### 2. Benefits

- 2.1. The Parties contemplate that they will benefit from this alliance as follows
- 2.2. Benefits to Balaji Institute of Technology & Science, Narsampet.
- 2.2.1 This MoU is for collaboration between both parties, for mutual benefit, for many purposes set out to enhance the quality of the educational experience for B.Tech EEE students of the college.

- 2.2.2 Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- 2.2.3. Opportunity to collaborate with the industry for research programs, projects and student Internships in the above fields.
- 2.2.4. Faculty development programs for teaching staff, advanced training to students.

#### 3. Benefits to OHM Engineering Solutions

3.1. Sets a framework for the procurement of the industry standard software and Hardware tools marketed by OHM Engineering Solutions by the Institution.

#### 4. Activities

- College should make sure that classes will not be disturbed without any prior information.
- College should make sure that Students attend the classes regularly.
- College should provide Projector, Mike facilities.
- All the computers should have Internet facility.
- Once the Project Titles are fixed, no changes to be made by college.
- OHM should make sure that all the projects are executed in time according to the schedule.
- OHM should provide Trainers at the college premises throughout the entire training.
- Once a student batch fixes upon a Project, changes should not be made later on.
- All the students of the each batch must be made viva-ready and thorough training must be given to the students in order to make them understand the functionalities of Software and Hardware used individually.
- Each student must be given a Student Workbook as per discussions made earlier and the entire batches will be given a Student Activity Log in common.
- Regular Monitoring will be made by the Project Coordinators at and Instructors or resource persons from **OHM** must strictly abide by the suggestions made.

#### 5. Process

Every time an activity is initiated under this MoU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General

- 6.1. During their interaction under this MoU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied **OHM** by Group shall be regulated by the terms of such supply, including any applicable product license agreements.
- 6.3. Notwithstanding anything to the contrary, **OHM** ability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature Balaji Institute of Technology &Science, Narsampet. Whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MoU may be terminated by either party without assigning reasons by prior written notice of 90days.
- 6.5. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.6. Disputes under this MoU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.7. The MoU will be valid for a period of 2(Two) years from the date of signing the MoU and can be renewed with mutual consent.

Place: Narsampet Date: 02.02.2017

Mr. Harish

9700360963

Director c

OHM Engin

Dr. A. Rajendra Prasad Reddy

Chairman
Balaji Institute of Technology & Science

# \*

# NATIONAL PROGRAMME ON TECHNOLOGY ENHANCED LEARNING



# NPTEL

:oordinators

July 26, 2017

of. Andrew Thangaraj pt. of Electrical Engg, Madras To
The Principal
BALAJI INSTITUTE OF TECHNOLOGY
MAHESWARAM (P), NARSAMPET MANDAL
WARANGAL
TELANGANA 506331

of. Prathap Haridoss pt. of Metallurgy and Iterials Engg, Madras

Dear Sir/Madam,

Sub: Establishing NPTEL Local Chapter in your college

Greetings from the NPTEL office; IIT Madras.

This is to acknowledge the receipt of your letter accepting to host NPTEL Local Chapter in your institution.

The Single Point of Contact (SPOC) nominated from your college is

Name of SPOC: Dr.S.Manikandan

**Designation: Professor** 

Department: Electrical and Electronics Engineering

Contact No(s): 9177095354/9003623625 E-mail id: drsmanikandan1978@gmail.com

We wish to inform you that all future correspondence related to NPTEL contents and online courses will be made to the afore-mentioned SPOC. He/she will be routinely updated with all the latest NPTEL initiatives which then may be circulated among the students.

We are also happy to share that a dedicated NPTEL Local Chapter web page is being created and your institution will have a separate page on it (<a href="http://nptel.ac.in/LocalChapter">http://nptel.ac.in/LocalChapter</a>).

Thanking you.

Sincerely

Andrew Thangaraj





DATE: 15/06/2015.

#### MEMORANDUM OF UNDERSTANDING

# Balaji Institute of Technology and Science (BITS) and LEMON IT SYSTEMS Pvt.Ltd WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on of June 15, 2015.

#### Between

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal-506331.

And

LEMON IT SYSTEMS Pvt.Ltd, Sai Tara Towers, 3<sup>rd</sup> Floor, Near Fever Hospital, Nallakunta, Hyderabad – 500044, Telangana and here in after unless the context otherwise requires be referred to as LEMON IT SYSTEMS Pvt.Ld

# 1. Introductory: Partnership Objective

- 1.1. LEMON IT SYSTEMS Pvt Ltd. is Innovating to offer Globalizing perfect Technologies for professional Solutions and Solutions Provider in India. It is a Training & Development Company and Expertise in classroom, weekends training source for quality with real-time examples at a reasonable cost. Our team designed the course modules based on the latest trends and forecasting student's future carrers. Our classes are schedule to suit a student.
- 1.2. We are providing Accadamic Projects for B.Tech, M.Tech & CRT courses to Students for last 2 years onwards In the College.
- 1.3. Balaji Institute of Technology & Science, Narsampet is one of the a Leading College in Warangal, India and offers advanced Teaching & Research programs in the field of Engineering & Technology.
- 1.4. The Parties wish to cooperate with each other for mutual benefit.

#### 2. Benefits

- 2.1.1. The Parties contemplate that they will benefit from this alliance as follows
- 2.1.2. Benefits to Balaji Institute of Technology& Science, Narsampet.
- 2.1.3. Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.

- 2.2.2. Opportunity to upgrade the infrastructure AutoCAD, StadPro, Surveying, Concrete & All kind of Civil Projects
- 2.2.3. Opportunity to collaborate with the industry for research programs, projects and student Internships in the above fields.
- 2.2.4. Opportunity to procure various industry standard hardware and software tools pertaining To Embedded domain and IT from a single reputed organization on a need basis and save time consumed in commercial negotiations, leading to greater availability of time for teaching or student development programs.
- 2.2.5. Faculty development programs for teaching staff, advanced training to students.
- 2.2.6. Strengthening of the brand equity of the institution.
- 2.2.7. Improved marketability of students.

#### 3. Benefits to LEMON IT SYSTEMS

- 3.1. Sets a framework for the procurement of the industry standard hardware and software Tools marketed by LEMON IT SYSTEMS by the institution.
- 3.2. Makes available a pool of trained engineers for hiring by Lemon It Systems or Lemon It Systems customers who use similar software and hardware.

#### 4. Activities

- 4.1. In order to implement the objectives of this MOU, the Parties contemplate the following activities to be undertaken by them.
- 4.2. Lemon It Systems will set up Centre of Excellence or Nodal Centre for Labs such as, AutoCAD, StadPro, Transportation and Total Station with mutual agreement and this Lab would be named-for Lemon It Systems Center of Excellence. Lemon It Systems will help Balaji Institute of Technology & Science, Narsampet. To impart certified training programs for students in weekends, summer holidays, evening classes etc. The students will benefit from this as they will have a course completion certificate, project completion certificate and this will help them in getting a job in the industry.
- 4.3. Lemon It Systems will impart faculty development programs on ETabs Software and other topics of interest to faculties/staffs of Balaji Institute of Technology Science, Narsampet at regular intervals on request of Balaji Institute of Technology &Science, Narsampet . This will be at discounted rates.
- 4.4. LEMON IT SYSTEMS will offer advanced training programs to students of Balaji Instituteof Technology & Science, Narsampet on emerging technologies and design flows/methodologies to get them acquainted with the skills required by the industry. Such training programs shall be provided by LEMON IT SYSTEMS at reduced rates compared to its standard prices.

- 4.5. LEMON IT SYSTEMS Pvt Ltd will offer valuable Industry Perspective inputs to Balaji Institute of Technology &Science, Narsampet in the area of curriculum upgrade and enhancement
- 4.6. LEMON IT SYSTEMS Pvt Ltd may consider offering internships to Balaji Institute of Technology & Science, Narsampet, students within LEMON IT SYSTEMS and may provide assistance in getting internships to students with some of its large customers.
- 4.7. The Parties shall conduct joint Technical Seminars, Workshops and Conferences for increasing the awareness of Soil stabilization and ETABS software's in colleges affiliated to Balaji Institute of Technology & Science, Narsampet on regular basis.
- 4.8. LEMON IT SYSTEMS Pvt Ltd shall provide training opportunities to Balaji Institute of Technology & Science, Narsampet, Teaching staff at Hyderabad, and training division of LEMON IT SYSTEMS at discounted rates.
- 4.9. Balaji Institute of Technology & Science, Narsampet. Faculties trained by Lemon It Systems, Program can independently conduct training programs in Lemon It Systems Center of Excellence, Completion Certificate for all trainings will be issued jointly by Balaji Institute of Technology & Science, Narsampet and LEMON IT SYSTEMS. Certificate will have LOGOS of both the parties
- 4.10. Wherever necessary basic boards will be procured from LEMON IT SYSTEMS Pvt Ltd by concerned Trainee on recommendation of Balaji Institute of Technology& Science, Narsampet during the training imparted by Balaji Institute of Technology & Science, Narsampet to the students.
- 4.11. A co-ordination committee consisting of two faculty members of Balaji Institute of Technology & Science, Narsampet and two officers nominated by LEMON IT SYSTEMS Pvt Ltd shall be constituted to implement and give effect to the objectives of this MOU.

#### 5. Process

Every time an activity is initiated under this MOU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General

6.1. During their interaction under this MOU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.

- 6.2. All rights, licenses and permissions to use any products supplied by LEMON IT SYSTEMS shall be regulated by the terms of such supply, including any applicable product license agreements.
- 6.3. Not with standing anything to the contrary, LEMON IT SYSTEMS Pvt Ltd liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature Balaji Institute of Technology & Science, Narsampet. Whats oever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MOU may be terminated by either party without assigning reasons by prior written notice of 90days.
- 6.5. Each Party is permitted to use the name, logo and other trademarks of the other Party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MOU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MOU will be valid for a period of 5(Five) years from the date of signing the MOU and can be renewed with mutual consent.

	LEMON IT SYSTEMS Pvt.Ltd	Balaji Institute of Technology &Science, Narsampet-506331
Signature	Ava The Table	A Joseph
Name	A kalyan kumaz	Dr. A. RAJENDRA PRASAD REDD
Title	Director	Chairman
Date	15/6/15	



# TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE



(Department of ITE & C, Government of Telangana)

Lr.No.30 TASK/Eng/Registration/2015

Dt:29-06-2015

From
Director i/c
Academic Affairs

To, The Principal Balaji Institute of Technology & Science Warangal

Sir,
Sub: Telangana Academy for Skill & Knowledge ,Hyderabad- Balaji Institute of Technology &
Science-TASK Renewal for the Academic Year 2015-16

Ref: Your TASK Application Dated:25-06-2015

With reference to the above cited, the TASK registration of your institute for the year 2015-16 along with DD No. 541597 Dt:25-06-2015 for Rs 15000/- of Andhra Bank is hereby acknowledged.

Yours faithfully,

Academic Affairs

Telangana Academy for Skill and Knowleshor



# TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE

CONTRACTOR OF STATE O

(Department of ITE & C, Government of Telangana)

Lr.No.31 TASK/Eng/Registration/2015

Dt:29-06-2015

From
Director i/c
Academic Affairs

To,
The Principal
Balaji institute of Engineering & Sciences
Warangal

Sir, Sub: Telangana Academy for Skill & Knowledge ,Hyderabad-Balaji institute of Engineering & Sciences-TASK Renewal for the Academic Year 2015-16

Ref: Your TASK Application Dated:27-06-2015

With reference to the above cited, the TASK registration of your institute for the year 2015-16 along with DD No. 541603 Dt:26-06-2015 for Rs 7500/- of Andhra Bank is hereby acknowledged.

Yours faithfully,

Academic Affairs

Cirector Academic Affairs
Telangana Academy for Skill and Knowledge
Telangana Academy



BITS COLLEGE GMAIL <bits.warangal@gmail.com>

# **TASK College Renewal**

registrations@tstask.com <registrations@tstask.com> To: bits.warangal@gmail.com

Tue, May 10, 2016 at 1:10 PM

Dear BALAJI INSTITUTE OF TECHNOLOGY and SCIENCES

Your College Renewal is successfully done

Regards, Task Team.

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# MEMORANDUM OF UNDERSTANDING Balaji Institute of Technology & Science M/s. KREST GROUP

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into existence from 20<sup>th</sup> July 2014

#### Between:-

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal, Telangana

#### And

**KREST GROUP,** having registered office at 2<sup>nd</sup> & 3<sup>rd</sup> Floor, Solitraire Plaza, Behind Image Hospitals, Center, Srinagar Colony, Hyderabad-505016 and herein after unless the context otherwise requires be referred to as ("KREST GROUP")

# 1. Introductory: Partnership Objective

- 1.1. M/s. Krest group a leading software & Hardware development training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of Electrical Electronics Engineering.
- 1.2. Balaji Institute of Technology & Science, Narsampet is a premier academic and research institution of international repute one located in Warangal, Telangana, India and offers advanced teaching & research programs in the field of Engineering & Technology.
- 1.3. The Parties wish to cooperate with each other for mutual benefit.

# 2. Benefits

- 2.1. The Parties contemplate that they will benefit from this alliance as follows
- 2.2.Benefits to Balaji Institute of Technology & Science, Narsampet.
- 2.2.1 This MoU is for collaboration between both parties, for mutual benefit, for many purposes set out to enhance the quality of the educational experience for B.Tech EEE

- 2.2.2 Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- 2.2.3. Opportunity to collaborate with the industry for research programs, projects and student Internships in the above fields.
- 2.2.4. Faculty development programs for teaching staff, advanced training to students.
- 2.2.5. Strengthening of the brand equity of the Institution.
- 2.2.6. Improved marketability of students.

# 3. Benefits to KREST GROUP

3.1. Sets a framework for the procurement of the industry standard software and Hardware tools marketed by Krest Group by the Institution.

#### 4. Activities

- College should make sure that classes will not be disturbed without any prior information.
- College should make sure that Students attend the classes regularly.
- College should provide Projector, Mike facilities.
- All the computers should have Internet facility.
- Once the Project Titles are fixed, no changes to be made by college.
- College should provide a Project Coordinator (POC) for regular monitoring of the module.
- Krest should make sure that all the projects are executed in time according to the schedule.
- Krest should provide Trainers at the college premises throughout the entire training.
- Once a student batch fixes upon a Project, changes should not be made later on.
- All the students of the each batch must be made viva-ready and thorough training must be given to the students in order to make them understand the functionalities of Software and Hardware used individually.
- Each student must be given a Student Workbook as per discussions made earlier and the entire batches will be given a Student Activity Log in common.
- Regular Monitoring will be made by the Project Coordinators at and Instructors or resource persons from Krest must strictly abide by the suggestions made.

#### 5. Process

Every time an activity is initiated under this MoU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed

and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General

- 6.1. During their interaction under this MoU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied by Krest Group shall be regulated by the terms of such supply, including any applicable product license agreements.
- 6.3. Notwithstanding anything to the contrary, Krest liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature Balaji Institute of Technology &Science, Narsampet. Whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MoU may be terminated by either party without assigning reasons by prior written notice of 90days.
- 6.5. Each Party is permitted to use the name, logo and other trademarks of the other Party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MoU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MoU will be valid for a period of 4(Four) years from the date of signing the MoU and can be renewed with mutual consent.

Place: Narsampet

Date: 20.07.2014

M.D&C.E.O, KREST GROUP Dr. A. Rajendra Prasad Reddy

Chairman

Balaji Institute of Technology & Science



# Balaji Institute of Technology & Science

Laknepally, **Narsampet**, Warangal - 506 331. Tel: +91 98660 50044, Fax: 08718 - 230521

E-mail: principal@bitswgl.ac.in Website: www.bitswgl.ac.in

#### MEMORANDUM OF UNDERSTANDING

Balaji Institute of Technology and Science (BITS) and Matchwell Technology Solutions

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on of August 18, 2014.

#### Between

Balaji Institute of Technology & Science, Laknepally, Narsampet, Warangal-506331.

And

Matchwell Technology Solutions, Door No 7-148/3, Nagendra Nagar Colony, Road No.1, Habsiguda, Hyderabad – 500007,Tel:+91(40)27170430 and herein after unless the context otherwise requires be referred to as ("Matchwell Technology Solutions")

# 1. Introductory: Partnership Objective

1.1. MATCHWELL TECHNOLOGY SOLUTIONS is Innovating to offer Globalizing perfect Technologies for professional Solutions and Solutions Provider in India. Matchwell Technology Solutions develops standard and custom system level products to Industry, provides Matlab, Power System and Control Systems to Industry & provides Learning Solutions to Educational Institutions in, Matlab, Power System and Control Systems. Matchwell Technology Solutions serves five vertical markets with its products and solutions. These markets are Defiance & Space, Broadcasting & Professional Video, Education, Telecom, Network & Security and Surveillance. All Matchwell Technology Solutions will have High Technology content and uniqueness, with its ability to provide diversity of products and solutions around these products.

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- 1.2. Balaji Institute of Technology & Science, Narsampet is one of the a Leading College in Warangal, India and offers advanced Teaching & Research programs in the field of Engineering & Technology.
- 1.3. The Parties wish to cooperate with each other for mutual benefit.
- 2. Benefits
- 2.1. Benefits to Balaji Institute of Technology & Science, Narsampet.
- 2.2. Opportunity to engage with the Industry on a regular basis to understand the needs of the Industry and accordingly update the syllabus.
- 2.3. Opportunity to upgrade the infrastructure in Matlab, Power System and Control Systems.
- 2.4. Opportunity to collaborate with the industry for research programs, projects and student Internships in the above fields.
- 2.5. Opportunity to procure various industry standard hardware and software tools pertaining to MATLAB domain from a single reputed organization on a need basis and save time consumed in commercial negotiations, leading to greater availability of time for teaching or student development programs.
- 2.6. Faculty development programs for teaching staff, advanced training to students.
- 2.7. Strengthening of the brand equity of the institution.
- 2.8. Improved marketability of students.

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# 3. Benefits to MATCHWELL TECHNOLOGY SOLUTIONS

- 3.1. Sets a framework for the procurement of the industry standard hardware and software tools marketed by Matchwell Technology Solutions by the institution.
- 3.2. Makes available a pool of trained engineers for hiring by Matchwell Technology Solutions customers who use similar software and hardware.

#### 4. Activities

- 4.1. In order to implement the objectives of this MOU, the Parties contemplate the following activities to be undertaken by them.
- 4.2. Matchwell Technology Solutions will set up Centre of Excellence or Nodal Centre for Labs such as Matlab, Power System and Control Systems with mutual agreement and this Lab would be named-for Matchwell Technology Solutions Center of Excellence. Matchwell Technology Solutions will help Balaji Institute of Technology &Science, Narsampet. To impart certified training programs for students in weekends, summer holidays, evening classes etc. The students will benefit from this as they will have a course completion certificate, project completion certificate and this will help them in getting a job in the industry.
- 4.3. Matchwell Technology Solutions will impart faculty development programs MATLAB Technologies and methodologies and other topics of interest to faculties/staffs of Balaji Institute of Technology &Science, Narsampet at regular intervals on request of Balaji Institute of Technology &Science, Narsampet. This will be at discounted rates.
- 4.4. Matchwell Technology Solutions will offer advanced training programs to students of Balaji Institute of Technology & Science, Narsampet on emerging technologies and design flows/methodologies to get them acquainted with the skills required by the industry. Such training programs shall be provided by Matchwell Technology Solutions at reduced rates compared to its standard prices.

- 4.5. Matchwell Technology Solutions will offer valuable Industry Perspective inputs to Balaji Institute of Technology &Science, Narsampet in the area of curriculum upgrade and enhancement
- 4.6. Matchwell Technology Solutions may consider offering internships to Balaji Institute of Technology & Science, Narsampet, students within Matchwell Technology Solutions and may provide assistance in getting internships to students with some of its large customers.
- 4.7. The Parties shall conduct joint Technical Seminars, Workshops and Conferences for increasing the awareness of Matlab, Power System and Control Systems in colleges affiliated to Balaji Institute of Technology & Science, Narsampet on regular basis.
- 4.8. Matchwell Technology Solutions shall provide training opportunities to Balaji Institute of Technology & Science, Narsampet, Teaching staff at Hyderabad, and training division of Matchwell Technology Solutions at discounted rates.
- 4.9. Balaji Institute of Technology &Science, Narsampet. Faculties trained by Matchwell Technology Solutions University Program can independently conduct training programs in "Matchwell Technology Solutions Center of Excellence, Completion Certificate for all trainings will be issued jointly by Balaji Institute of Technology &Science, Narsampet and Matchwell Technology Solutions. Certificate will have LOGOS of both the parties
- 4.10. Wherever necessary basic boards will be procured from Matchwell Technology Solutions by concerned Trainee on recommendation of Balaji Institute of Technology & Science, Narsampet during the training imparted by Balaji Institute of Technology & Science, Narsampet to the students.
- 4.11. A co-ordination committee consisting of two faculty members of Balaji Institute of Technology &Science, Narsampet and two officers nominated by Matchwell Technology Solutions shall be constituted to implement and give effect to the objectives of this MOU.

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#### 5. Process

Every time an activity is initiated under this MOU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General

- 6.1. During their interaction under this MOU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied by Matchwell Technology Solutions shall be regulated by the terms of such supply, including any applicable product license agreements.

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- 6.3. Notwithstanding anything to the contrary, Matchwell Technology Solutions liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to and shall not extend to any indirect damages of any nature w Balaji Institute of Technology &Science, Narsampet. Whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MOU may be terminated by either party without assigning reasons by prior written notice of 90days.
- 6.5. Each Party is permitted to use the name, logo and other trademarks of the other Party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MOU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MOU will be valid for a period of 5(Five) years from the date of signing the MOU and can be renewed with mutual consent.

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April

	Matchwell Technology Solutions	Balaji Institute of Technology &Science, Narsampet-506331
Signature	Hyderabad S	A057)
Name	Charles Control	
Migi Institution	N. Similara La	Dr. A. Rýgendra Prasad Rosy
Title	Sr.Manager - Training	Chairman
Date		

#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered this day,

\_between

# Ne Sh

### Swecha

and

# Balaji Institute of Technology & Science

hereinafter referred to as "BITS"



#### WHEREAS

**Swecha** is engaged in developing Students' centered technology learning focusing on Networking of Teaching, Sharing, Research and Corporate Systems so as to synergize their functions and share their resources and infusion of Information Technology in all courses.

To realize this goal, **Swecha** has evolved the program called '**CampusCollab'**. This program further bridges the divide between academic output and industry requirement by acting it self as facilitator.

This initiative for MoU, based on the earlier and existing MoUs between **BITS** and **Swecha** is to impart knowledge on programming, design thinking and entrepreneurship to students of BITS.

Swecha, by the name, is well known for an operating system completely in Telugu langauge, especially for Telugu speaking people. Other projects of Swecha include, - Balaswecha operating system for school going students, which has been used by many govt schools in Telangana and Andhra Pradesh. - eSwecha an operating system developed especially for Engineering college student swhich is also adopted by many engineering colleges. Swecha has a Code repository "code.swecha.org" which has the projects done by all students trained at Swecha. Along with code repository we also have a learning repository called "learning.swecha.org".

Balaji Institute of Technology & Science strives hard to produce technically trained superior human resources to serve the present and future global needs by providing quality education. To realize a strong Institution by consistently maintaining State-of-art-infrastructure and building a cohesive, World Class Team and provide need based Technical Education, Research and Development through enhanced Industry Interaction concerned in this MoU.

# Web Designing (UI/UX) & Python

Day1:-

Introduction to web.

Designing the web pages Using HTML5 & CSS3.

Validating the fields with JavaScript.

Day 2:-

Introduction to BootStrap.

Session on Designing UI and UX.

Day 3:-

RDBMS with Myql and its applications.

Instantiating the project using Python-Flask.

Day 4:-

Implementing TO-DO List Using the above.

Day 5:-

Finishing the project and Deploying it on OSH server.

## Django Framework, Freedombox

Day 1:-

Recapping the previous co-structure and Introduction to project.

Day 2:-

Introducing MVC architecture.

Installation of DJANGO.

Day 3:-

Views, Modules in DJANGO.

Writing Controllers in DJANGO.

Creating basic applications in DJANGO.

Day 4:-

Finishing the project.

Deploying the developed applications in Freedombox.

**BITS & Swecha** agree to collaborate in making policy guidelines, Design, Development and Implementation of the following Programs:

a. Technologies will be delivered according to the schedule present in Annexure-1. Exercises follow-up will be done by Swecha in collaboration with academician contacts from Balaji Group of Institutions. Review of the Weekly deliveries will be done by Swecha at the review phase.

The authority of Swecha Technology Center shall be responsible for

- i. Correspondence
- ii. Program Coordination
- iii. Project assignment
- b. The Programs shall be offered with specific recommendation of the duration, content and regulations as recommended by duly constituted Coordination Committee from both parties after the approval by Swecha [Executive Secretary (Siddhartha Malempati)]
- c. Representative of the Academic Committee shall for Swecha Technology Center:
  - 1. Infrastructure
    - 1. A lab with specified computer machines
    - 2. Internet connection availability during all the Swecha Technology Center activities
  - 2. Human Resource
    - 1. Students
      - 1. Selected students
      - 2. Students attending the introductory camp in BITS
    - 2. Academicians
      - 1. 2 faculty coordinators
- d. Swecha, BITS shall ensure:

Developing and transferring latest technology relevant to the industry through project oriented learning methodology as mode of transfer of technology.

- e. **Balaji group of Institutions** shall provide total support in terms of infrastructure, tools, faculty, training facilities, continuing the association with Swecha since 2014 and it will continue for the next 5 years.
- f. **Swecha** will ensure that the programs are conducted as per approved regulations of the respective programs/courses.

For the candidates who register for **Swecha Technology Center** the total responsibility of completion of the courses shall be within **the plan Schedule** only MoU-Parties only, subject to student passing in all courses fulfilling project work requirements.

The term of this MoU is for **Knowledge transfer** and renewable on mutual consent and for any addition or deletion of Partners. The term of MoU will not cease unless it is specifically terminated by MoU Parties with sufficient cause and sufficient notice period and clear proof of non-compliance of any terms of MoU,

Additional programs can be taken up from time to time to further widen the scope of the MoU based on the core competencies of Industry-Consortium, and they can be added as annexure to the main MoU with the consent of the MoU Parties.

**Swecha** can co-opt/ invite other relevant and competent company/Industry to the **Swecha Technology Center** to further strengthen it in supporting various programs offered through this MoU and intimate the same to MoU-Parties.

This MoU does not create any legal binding obligations between the participants or MoU Partners.

In the event of non-fulfillment of the terms and conditions of this MoU due to the exigency of one or more of the events such as but not limited to war, floods, earthquakes, natural calamities, epidemics, riots, strikes, lockouts etc., neither \_\_\_\_\_\_\_ nor MoU Participants shall be held responsible for any loss or consequential loss.

Vielel Jamedlar Vice president, Charcha

**Principal** 

Balaji institute of Technology & Science Laknepally (V), Narsampet (M) Warangal (Dt) - 506 331 (T.S)

Marsampet (M). See Son 331.

# ANNEXURE -1

# Technologies and Topics Schedule

Module 1	Software Carpentry
Module 2	Web Designing (UI/UX), Python
Module 3	Django Framework, Freedombox
Module 4	IOT
Module 5	Software Testing

#### Note:

1) Each module consists of constitutes (4-5) weeks of course.

# **Software Carpentry**

# Day 1:-

Making of Computer suite.

Basic and Advanced Commands.

Process, package, management.

Network Configuration (Cacher, Proxy, IP, Subnet, DNS).

Setting up of a file sharing server.

# Day 2:-

File commands.

Redirection parameters.

Shell Scripting.

Pattern Matching.

### Day 3:-

Concepts of Git.

Virtualization.

Project:- Setting up of FreedomBox.

# Web Designing (UI/UX) & Python

Day1:-

Introduction to web.

Designing the web pages Using HTML5 & CSS3.

Validating the fields with JavaScript.

Day 2:-

Introduction to BootStrap.

Session on Designing UI and UX.

Day 3:-

RDBMS with Myql and its applications.

Instantiating the project using Python-Flask.

Day 4:-

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# Django Framework, Freedombox

Day 1:-

Recapping the previous co-structure and Introduction to project.

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Introducing MVC architecture.

Installation of DJANGO.

Day 3:-

Views, Modules in DJANGO.

Writing Controllers in DJANGO.

Creating basic applications in DJANGO.

Day 4:-

Finishing the project.

Deploying the developed applications in Freedombox.

#### IOT

# Day 1:-

Architecture of Ardunio.

Basic programing in Ardunio.

Internet connection in Ardunio.

# Day 2:-

Internet connection with database in Ardunio. Home automaton.

# Day 3:-

Device to Device communication.

## Software Testing

# Day 1:-

Importance of testing and a quality software
Types of Testing
Manual Testing
Writing Test Scenarios and Test cases

### Day 2:-

Automation Testing
Test a website with Selenium Automation

### Day 3:-

Building the software Test driven Looking at a software from security perceptive